



## Benefits of Membership

**State & Federal Advocacy - Exclusive Resources**  
**Industry Publications - Networking Events**





## About KIOGA

The Kansas Independent Oil & Gas Association (KIOGA) exists to promote the development of oil and natural gas resources in Kansas through bipartisan, common-sense solutions to challenges facing the oil and natural gas industry.

Founded in 1937, KIOGA is a nonprofit member organization representing oil and natural gas producers in Kansas, as well as allied service and supply companies.

KIOGA represents the interests of the oil and natural gas industry at the local, state, and federal levels of government. KIOGA is committed to ensuring that tomorrow's economic climate will be one in which our members can grow and prosper. Our active presence before the Kansas Legislature, U.S. Congress, and state and federal regulatory agencies means the concerns of independents like you are foremost in the minds of policy-

makers and government officials. Our cooperative partnerships with the Domestic Energy Producers Alliance (DEPA), Independent Petroleum Association of America (IPAA), Interstate Oil & Gas Compact Commission (IOGCC), Council for a Secure America (CSA), National Stripper Well Association (NSWA) and others means the concerns of Kansas independent oil and natural gas producers are heard in Topeka and Washington.

Since our beginning in 1937, KIOGA has grown into the lead state and national advocate for Kansas independent oil and natural gas producers. Today, KIOGA is driven and led by a robust membership of nearly 3,000 members from about 1,100 producers and service companies. Successfully advocating on behalf of Kansas' independent oil and natural gas producers since 1937, KIOGA continues to stand as the primary voice for the Kansas independent oil and natural gas industry.

We have learned many things over the past. One of the most important things we have learned is that we can accomplish more than we realized was possible. Our goal is not to be the biggest industry association, just the

most effective; and the key to that is value-added participation.

Our past successes are due to the spirit and commitment of the Kansas oil and natural gas industry. That same spirit and commitment will carry us into the future.

The history of the Kansas oil and gas industry is an American story of industrious entrepreneurs who exhibited the pioneering spirit this country is known for, of innovation, speculation, and perseverance. All contributed to the founding and development of KIOGA and the Kansas oil and gas industry, which has, and continues to transform the world.

For the oil and gas industry, the challenges never end. Let KIOGA be your partner in success. We provide unmatched public policy advocacy and a powerful voice for you in state and federal government.



## Letter from KIOGA President Edward Cross

For over 160 years, the oil and gas industry has been a vital part of Kansas's way of life and at KIOGA our goal is to help ensure our industry thrives well into the future.

KIOGA's vision is simple - to promote the development of Kansas's oil and natural gas resources for the betterment of society. We recognize that our members truly are the fabric of many communities throughout Kansas. KIOGA members not only employ and support over 100,000 Kansans and their families with good-paying jobs boosting our state economy, but also pay significant taxes and often make significant charitable gifts that support communities and general overall well-being of our state.

Through rigorous engagement at the state and federal level, KIOGA works to create a more stable and predictable political and regulatory environment for our members. We are committed to being a positive, credible, and proactive voice

for industry, promoting respectful dialogue and education to advance oil and gas interests at the state and federal level. We accomplish this through the 3 pillars of our Business Strategy: Legislative, Regulatory, & Outreach.

Kansas Independent oil and natural gas producers have survived a past marked by frequent cycles of high and low prices and increasing public misunderstanding of their work and opposition to their activities. For the future, we can expect more of the same. But we will find the right ways to survive in the future as well.

Today, crude oil and natural gas market dynamics, federal and state policy issues, government regulation, and constant opposition from environmentalist opponents are fundamental challenges to independent producers. Yet, independents simply will not give up. They never have, despite the challenges, because risk-taking is a way of life.

Our industry has lived through several ugly downturns in the past, and we know that patience, persistence, insight, and innovation pay off. KIOGA looks forward to working with all of you and our partners across the nation to come together, take stock, and prepare for brighter days ahead.

After 84+ years, KIOGA continues to be a determined advocate committed to defending our industry against anti-oil and natural gas sentiment and onerous policies focused on weakening this important industry.

It is only with your support that we are able to accomplish these goals. Your support allows us to continue to proactively engage state and federal policymakers and regulatory officials to aggressively defend our industry and promote the development of Kansas's oil and gas resources.

Our industry continues to face many challenges. Thanks to KIOGA members, voters and policymakers are learning that the oil and natural gas industry is working for them, the economy, and the environment.

KIOGA takes our charge seriously and pursues excellence on your behalf each day. KIOGA is an investment in our energy future!

A handwritten signature in black ink that reads "Edward P. Cross". The signature is written in a cursive, slightly slanted style.

**Edward Cross , President  
Kansas Independent Oil & Gas  
Association**

# KIOGA State & Federal Advocacy

## We've Got Your Back!

Our industry continues to face many challenges. We have powerful enemies that want to severely limit our access to abundant reserves of oil and natural gas, shut down drilling because of exaggerated issues, litigate us to death, and unfairly tax and regulate us to the breaking point. We are straining to adjust to a host of potential harmful issues that raise pointed questions about our industry's future.

The Kansas Independent Oil & Gas Association (KIOGA) proudly works with leaders in the Kansas Legislature, U.S. Congress, and state and federal regulatory agencies. KIOGA's efforts in government affairs is unparalleled. Our relationships with state and federal policymakers and their staffs guarantees that members receive the best representation possible.

KIOGA serves an industry that is dramatically influenced by state and federal legislative and regulatory actions. As a result, day-in and day-out, KIOGA advocates on behalf of the associations nearly 3,500 members.

As a professional advocate for the Kansas oil and gas industry, KIOGA has used our significant ad-

vocacy experience and talent to form strong and productive bipartisan relationships with state & federal policymakers as well as state and federal regulatory agencies.

KIOGA has established a forward-looking presence with key federal and state policymakers. Many key Democrat and Republican policymakers at the federal and state level frequently look to KIOGA for credible information about the industry and the impact proposed legislation and regulations could have on the industry.

As a member of KIOGA, you'll have access to a dedicated professional public policy advocate available to voice your concerns with key government officials and regulators. KIOGA regularly gathers member input to determine top priorities and identify pressing concerns facing the Kansas oil and gas industry.

The bottom line is that unsound policies, regulations, and public perceptions threaten the profit and growth opportunities of every company in the oil and gas industry. Companies need the best and latest public policy advocacy. That is what you get with KIOGA.



## KIOGA Government Relations

With nearly 3,000 members, KIOGA is the lead state/national advocate for the Kansas oil and gas industry. KIOGA identifies and interprets public policies and regulations that are fundamental to our member's success. Our quick analyses and evaluations of issues and concerns result in significant arbitrage value for KIOGA members who benefit from our substantial first-mover advocacy advantages. We engage on state and federal regulatory issues and meet with key state and federal policymakers on policy issues. We continue to build relationships and work with allies at the state and federal level. Finally, we litigate when necessary.

Three major success drivers set KIOGA apart from other oil and gas groups and make us the lead state and national advocate for the Kansas oil and natural gas industry: 1.) Intellectual Capital; 2.) Volunteerism, and; 3.) Leadership.

## Exclusive Industry Insight

### Regular Communication with Members, Elected Officials, & Media on Priority Issues Facing the Kansas Oil & Gas Industry

KIOGA regularly communicates with membership, elected officials and the media on key issues affecting the Kansas oil and natural gas industry. KIOGA members receive timely information via the bi-monthly *KIOGA Newsletter*, special association publications, and other energy reports. KIOGA also seeks out opportunities to consistently reinforce and promote the economic contributions and importance of the Kansas oil and natural gas industry through all forms of communication, including the association's social media outlets, public speaking engagements, editorials, and other publications. KIOGA offers members several exclusive resources to stay informed on the issues that matter most to you and your business.

Members of KIOGA receive the following association publications and reports:

**American Oil & Gas Reporter** – a fast-paced monthly magazine that covers the industry from A to Z.

**KIOGA President Reports** – communication on ongoing KIOGA activities.

**KIOGA Website** – includes important up-to-date information on legislative, regulatory, and policy issues. Fact sheets, talking points, media clips, and more are also available to KIOGA members, the general public, and media.

**KIOGA Social Media** - Members are encouraged to connect with the oil and gas community by following KIOGA on Twitter and Facebook. Each outlet represents a unique way to join the conversation and receive updates on what is happening as it happens.

**KIOGA Industry Webinar Series** - Regular webinars hosted by KIOGA to bring members informative content that will guide future business and policy decision-making.



**KIOGA Federal and State Legislative Updates** – keeps members current with federal and state legislative issues.

**KIOGA Updates and KIOGA Express** – Email communication tools designed to keep membership abreast of ongoing and breaking oil and gas news.



**KIOGA Magazine** - nationally-recognized and industry leading communication tool published 6 times/year delivering practical information about state & national policy discussions, regulatory issues, outreach efforts, business strategies, and important emerging trends affecting your business.

**Kansas Oil & Gas Industry Strategic Analysis** – an annual comprehensive report that provides the latest information on the economic impact of the Kansas oil & gas industry including statistics on Kansas industry activity, taxes, production, issues, challenges, & opportunities.

**Other KIOGA Publications** - KIOGA regularly publishes new and updated educational brochures and white papers analyzing priority policy issues.

# Meetings & Events

## Providing Relevant Programs to Network, Learn, & Engage

KIOGA works diligently to provide numerous opportunities to network with industry colleagues, connect with potential customers and partners, and meet directly with elected officials at the state and federal levels to influence policy decisions. Regular KIOGA events include our signature **Annual Convention and Expo** held each August in Wichita, our **Midyear Meeting** held each April at rotating sites in western Kansas, our **Kansas Oil & Gas Day Legislative Reception** held in January in Topeka at the start of the Kansas Legislative Session each year, along with other industry meetings. Members also receive exclusive invitations to additional events held throughout the year with elected officials and industry professionals..

KIOGA events provide benefit to members by:

- Expanding your personal and professional network;
- Allowing participants to establish valuable business relationships;

- Offering access to potential customers, investors, and business partners;
- Garnering access to business and policy intelligence and trends;
- Providing opportunities to speak with lawmakers, regulators, and other elected officials and government officials who govern the industry; and
- Hosting leading executives and experts for information sharing and exchange of best practices.



### Upcoming Events

**2022 Kansas Oil & Gas Day Legislative Reception** - January 19, 2022 - Topeka

**KIOGA 2022 Midyear Meeting** - April 20-22, 2022 - Russell

**KIOGA 2022 Annual Convention and Expo** - August 14-16, 2022 - Wichita



# KIOGA Membership Form

Your Membership Makes a Difference!



Thank you for your commitment to KIOGA. Please indicate your desired membership level and return this form, along with payment to: 800 SW Jackson Street – Suite 1400, Topeka, Kansas 66612-1216. You may also join online at [www.kioga.org](http://www.kioga.org).

Company: \_\_\_\_\_

Name: \_\_\_\_\_ Category: \_\_\_\_\_ Operator #: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ County: \_\_\_\_\_

Office Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

How do you prefer to receive communication from KIOGA?  E-mail  Mail

Enroll me as a Producer Member and bill me accordingly. *(If you are an operator in Kansas, we ask you to consider joining as a producer member. Contact KIOGA for more details.)*

Enroll me as a Regular Member at \$300.00  Voluntary Public Relations Fund at \$25

For my annual KIOGA dues investment of \$ \_\_\_\_\_,

Please charge my:  Mastercard  VISA  Discover  Amex

Account Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Find my check enclosed



## The LEADING VOICE for the Kansas oil and gas industry since 1937.

In its 85th year of service to the Kansas oil and gas industry, the Kansas Independent Oil & Gas Association (KIOGA) proudly represents nearly 3,000 members, including industry executives and small family businesses. As one of the nation's premier statewide oil and gas associations, KIOGA proudly advocates for increased development of natural resources and works to protect the ability to explore and produce oil and natural gas. For more information, please visit [www.kioga.org](http://www.kioga.org) or call 785-232-7772.

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