Kansas Independent Oil & Gas Association

THE VOICE OF THE KANSAS INDEPENDENT PETROLEUM INDUSTRY

JULY/AUGUST 2022

KIOGA 2022 ANNUAL CONVENTION & EXPO

INSIGHTS INTO THE ENERGY FUTURE

REVELANT
PRODUCTION SOLUTIONS

Corroded Paraffin Tool Exchange Program

How the Corroded Paraffin Tool Exchange Program Works

- Who is eligible?

  Any current owner of an authentic Enercat™* tool.

- Why should I exchange my current tool for an original Revelant *Avenger* product?

  Avenger products are corrosion resistant, incorporate our high performing materials, and do not require "charging" during manufacturing.

- How do I exchange my corroded tool for a new *Avenger* product?

  Simple! When an authentic Enercat™ tool is pulled from a well, exchange it for an original Revelant *Avenger* product.

- Do you warranty the *Avenger* tools against corrosion?

  Of course! *Avenger* products have a 3 year limited warranty.**

- Do you offer incentive pricing under this program?

  Absolutely! For pricing and details, contact your Revelant sales representative at 832-905-6980, a Revelant distributor, or send us an email at exchange@revelant.com.

Program Benefits

- Products are designed to last longer in your well
- Discounted pricing on original Revelant *Avenger* products
- Three-year limited warranty*
- Free tear-down report detailing well number, date of pull, and condition of the authentic Enercat™ tool.

* Enercat is a registered trademark of Synergetic Oil Tools, Inc.

** Revelant will repair or replace the Avenger band-pass filter if corroded from produced water, hydrochloric or hydrofluoric acid within three years of your purchase.

Corroded Authentic Enercat™ Tools

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WHAT'S INSIDE

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MANAGERS
Caleb Tindal
Kayla Grams

LAYOUT & DESIGN
Dan Opheim

COPY EDITOR(S)
Molly Muth
Troy Del Favero

For information regarding advertising, please contact us at advertising@emconsultinginc.com or 800-572-0011 x8005.

ANDREA KRAUSS
KIOGA CHAIR

TUNE IN TO ENERGY ISSUES AT THE KIOGA 2022 ANNUAL CONVENTION & EXPO

Summer is well under way and will be over before we know it. It's been nice to see the uptick in activity in the oil patch, even though we are challenged with ongoing labor shortages and increased operating costs. As the summer is nearing its end, it is time once again for our annual convention. This year marks our 85th annual convention, and we are going to celebrate like it's 1985, while gaining "Insights into the Energy Future."

Adam Petz and his convention committees have been hard at work with the assistance of Convention Coordinator, Holly McGinnis, to plan an informative and enjoyable convention. The convention will kick off at 2:00 on Sunday, August 14 with the annual board and general membership meeting. All members are encouraged to attend this meeting to hear about the advocacy work KIOGA has been doing on your behalf over the past year. In addition, elections will be held for expiring board and officer positions. On Sunday evening, we will have an opportunity to visit with old friends and network with new acquaintances at the chairman's reception.

This year's keynote speaker is Robert Bryce, and we will hear from him during the Monday luncheon. Mr. Bryce is a well-known author and public speaker, whose most recent book, "A Question of Power: Electricity and the Wealth of Nations," explores how the availability of affordable, reliable electricity directly impacts the future of nations. He will discuss the so-called "Energy Transition" and what that would mean for our future.

Four breakout sessions are also planned for Monday. In the morning sessions, we will once again hear directly from our congressional delegation about energy policy issues currently under discussion in Congress. Alternatively, we will also have an opportunity to learn about the use of polymer gel technology to increase oil production. During the afternoon sessions, we will hear about the alternative talent pipeline for sourcing employees with specialized technical training and have an opportunity to learn about ways to reduce state tax burdens.

In between sessions on Monday, be sure to check out the vendors at the trade show. This will be the largest trade show we have had in a number of years, so please thank the vendors for coming out to support the convention. We will round out a busy day on Monday as we go "Back to the Future" with Marty McFly and relive the '80s. The convention will close on Tuesday with the annual golf tournament at Crestview Country Club, sporting clays at Shady Creek, and the bingo bash at the Hyatt Regency.

Thanks to the hard work of the convention committees and our many generous sponsors, I am confident this year's convention will be a big success. So please, take a break for a couple of days and join us in Wichita on August 14–16. Until then, stay cool!

All the best,

KIOGA Chair

EDWARD CROSS
KIOGA PRESIDENT

From Black Gold to Diamond Jubilee

KIOGA CELEBRATES 85TH ANNIVERSARY

A Message from your KIOGA President Edward Cross

Looking back at the challenges Kansas' independent producers have faced during the past 85 years and the multitude of political barriers we have overcome, ours is the ultimate story of blood, sweat, tears, willpower, unity, and passion. As independents, we know the oil and natural gas business is fraught with tremendous risk and carries extreme geological, commercial, and financial exposure. These very challenges have defined the generations of Kansas independents who have played and continue to play a vital role in meeting our nation's energy needs. As we celebrate 85 years of progress of the Kansas Independent Oil & Gas Association (KIOGA), we can look back with pride at just how far we have come in our quest to produce the domestic oil and natural gas essential to satisfy America's will for freedom and prosperity.

KIOGA was founded in 1937 by a small but determined group of pioneering producers. KIOGA has since grown into the lead state and national advocate for Kansas independent oil and natural gas producers. Today, KIOGA is driven and led by a robust membership of nearly 3,000 members. Successfully advocating on behalf of Kansas' independent oil and natural gas producers for 85 years, KIOGA continues to stand as the primary voice for Kansas independent oil and natural gas producers.

Words cannot tell the whole story of Kansas independents and KIOGA. We can pick up anecdotes, turning points and key people and events, but the real stories of heroes and fortunes made and lost are recorded in thousands of decisions and indecisions made late at night in offices and dog houses beside the rig floor. Independents throughout history often bet the cost of the next 100 feet of hole against the futures of their companies.

Against crushing odds, with an ever-present shortage of technology and money, and an inexhaustible supply of ideas, Kansas independents persevered and grew. Along the way, they provided training for new generations of independents.

Independents got politically smarter, too. They learned that organization, numbers, and votes gave them leverage in the government corridors of our state and nation.

Today's Kansas independent no longer peers out from under oil-soaked hard hats. They are familiar with technology and take advantage of technology programs available through government agencies and universities. Today's Kansas independents may have degrees in geology or petroleum engineering hanging on the wall beside diplomas for business administration or finance. They can speak fluently in the language of bankers and analysts. If they don't have the knowledge to handle legal and regulatory tasks a thousand times more complex than those faced by their pre-1940 predecessor, they may have staff or access to professionals who specialize in traversing the legal and financial potholes on the road to success.

85 YEARS

Kansas independents have survived a past marked by increasingly frequent cycles of high and low prices and increasing public misunderstanding of their work and opposition to their activities. For the future, we can expect more of the same. But Kansas independents will find the right ways to survive in the future as well.

As the need for domestic oil and natural gas continues to increase, Kansas independents will find the people, service support, and technology they need to meet ever-increasing demand for energy. They will use and invent better ways to produce oil and natural gas, and they will learn to produce at a lower cost. They will also do their jobs with a continuing respect for the environment, as responsibility has and will continue to be an integral part of Kansas independents' operations.

Today, market dynamics, federal and state policy issues, government regulation, and constant litigation by environmentalist opponents are fundamental challenges to independent producers. Yet, independents simply will not give up. They never have, despite the challenges, because risk-taking is a way of life.

Looking to the future, independents will continue to occupy the front lines, carrying hope, resourcefulness, and know-how to meet an increasing need for oil and natural gas.

Edward P. Cross

KIOGA President

Kansas Independent Oil & Gas Association

KIOGA ONLINE BUYERS GUIDE

A Valuable Benefit for KIOGA Members!

The Kansas Independent Oil and Gas Association (KIOGA) is pleased to announce that the exclusive 2022 edition of KIOGA Buyers' Guide, the premier resource of relevant products and services for oil & gas industry professionals, is now available at the KIOGA website at www.kioga.org.

KIOGA partnered with Overland, Kansas-based Strategic Value Media, a leading nationwide provider of print and digital media solutions to the national, state and local trade and membership associations, to produce the Guide. KIOGA is proud to provide its members with this useful and easily accessible year-round resource.

The 2022 edition of the Buyers' Guide will feature updated and expanded company and product listings, in addition to other valuable information relating to the oil and gas industry. The Buyers' Guide provides users with an efficient way to browse for goods and services and offers oil & gas industry professionals exceptional visibility by showcasing their products and services to a targeted, industry-specific buyer group.

We encourage you to take advantage of this exceptional opportunity to highlight your products and services in the Guide. To learn more about advertising your product or services within this exclusive Guide, please email KIOGA-advertise@svmmedia.com.

A representative from Strategic Value Media may contact you by email or phone to inquire if you want to enhance your listing in the Buyers' Guide. Please know this is a legitimate call and that SVM is partnering with KIOGA to provide our members this resource for advertising your products and services.

KIOGA 2022 ANNUAL CONVENTION

INSIGHTS INTO THE ENERGY FUTURE

AUGUST 14–16, 2022 | WICHITA, KANSAS

Industry Insights
Gain unparalleled insights and join compelling energy conversations.

Business Opportunities
Maximize your company exposure with a sponsorship and/or Trade Show Exhibit!

Annual Golf Tournament or Sporting Clays

REGISTER TODAY! Get the latest details including registration incentives, confirmed speakers, networking events, and more at **www.kioga.org** or call at **785-232-7772!**

All Things Point to Climate Change—Even When They Don't

KIOGA REGULATORY ADVOCACY EXPANDING

The Biden administration continues to adhere to the stale mindset of last century's thinking that increased oil and natural gas production and achieving climate goals are not compatible. The administration continues to pursue costly government mandates to the disadvantage of the American consumer and our economy.

The Biden administration continues to press ahead unilaterally on several regulatory fronts, including air emissions, Endangered Species Act, climate disclosure rules, and more. The reach of the executive branch has advanced steadily on President Joe Biden's watch, further solidifying the power of bureaucrats who churn out regulations. Active engagement by KIOGA and our allies is necessary to minimize the damage to the industry as the Biden administration seeks to implement dubious regulatory policy decisions.

Since there is not room to include an in-depth look into all of KIOGA's regulatory advocacy efforts in every issue of the *KIOGA Magazine,* please check our website at www.kioga.org for all the latest information on KIOGA's regulatory, legislative, and legal efforts on behalf of the Kansas independent oil and natural gas industry. Some of the most recent federal regulatory actions in which KIOGA has been engaged are summarized here.


FINAL PROJECT REPORT

KIOGA Meets with EPA Regarding Proposed Methane Regulations

In May, KIOGA joined 23 of our colleagues in a meeting with the Environmental Protection Agency (EPA) to discuss the proposed EPA methane rule, focusing on the low production well issue. The U.S. Department of Energy (DOE) released its study on emissions from marginal wells in May. The DOE report presents information that can be a guide to cost-effective management of methane emissions from marginal well facilities.

The current proposed EPA rule does not require ongoing emission monitoring at well sites that emit less than 3 tons per year (TPY). The DOE study on low production well emission profiles indicates that wells producing less than 6 barrels of oil equivalent per day (BOEPD) would emit less than 3 TPY. KIOGA informed the EPA that their proposal's use of an emission threshold (3 TPY) instead of a production rate threshold (barrel/day) fails to recognize operational difficulties for existing well sites. The emission calculation is based on Subpart W, but most low production existing well producers fall below the Subpart W reporting threshold, and the cost and complexity of completing Subpart W reporting for these operators is burdensome.

Nationally, a marginal well is defined as a well producing less than 15 BOEPD. Of the 730,000 marginal wells in the U.S., 83% (or 600,000) produce 6 BOEPD or less. The DOE marginal well emissions study demonstrates that most small wells, particularly those that produce less than 10 BOEPD, fall below the 3 TPY threshold. KIOGA is urging the EPA to use a production rate approach as an alternative that would be much easier. Additional meetings with the EPA are scheduled in the coming weeks.

"For over 12 years, KIOGA has been actively engaged in working with the EPA to promulgate New Source Performance Standards (NSPS) for the oil and natural gas sector that are cost-effective, reasonable, and justified under the Clean Air Act," said KIOGA President Edward Cross. "KIOGA's message has been clear and consistent: EPA's 'one-size-fits-all' approach to regulating the oil and natural gas industry is inappropriate and disproportionately impacts conventional, low production wells, and small businesses."

USFWS Approves Habitat Conservation Plan for Lesser Prairie Chicken
On June 3, the U.S. Fish & Wildlife Service (USFWS) approved a range-wide habitat conservation plan (HCP) to provide legal assurance of compliance with the Endangered Species Act (ESA) for the lesser prairie chicken (LPC) for the oil and gas industry.

The USFWS approves conservation banks that meet quality standards defined by guidance published by USFWS for the LPC. The new HCP for oil and gas producers enables energy developers to obtain legal assurance in exchange for contributing to the main conservation goals; securing conservation strongholds and habitat restoration. Participants buy protections for priority habitat strongholds secured by conservation banks and potentially other mitigation options.

KIOGA commented on the HCP during the official USFWS comment period, underscoring the USFWS's lack of consideration of the impacts of the HCP on the small businesses that make up the Kansas oil and gas industry. KIOGA's comments encouraged the USFWS to chart a different course to reduce regulatory burdens and encourage stakeholder involvement in the development of a free market approach to the conservation of the LPC. KIOGA's comments encourage the USFWS to collaborate with stakeholders on positive solutions that protect the species without causing unnecessary harm to the livelihoods of the people.

The Biden administration proposed to list the LPC as a threatened/endangered species last year (2021). The USFWS is looking to expand federal protections of two distinct population segments of the LPC. USFWS is seeking to list the Southern Distinct Population Segment (DPS) of the LPC as endangered under the ESA and also believe the Northern DPS of the bird warrants protection as a threatened species with a rule issued under section 4(d) of the ESA. The northern segment includes Kansas. If both subspecies receive final protections as proposed, then the two DPSs of the LPC will be added to the List of Endangered and Threatened Wildlife and be covered by protections from the ESA.

KIOGA has long advocated that the best scientific and commercial information available demonstrates that the LPC does not meet the ESA's definitions of either a threatened or endangered species. Through a combination of public and private efforts, the LPC is now better protected than at any previous time. A listing as threatened or endangered will not provide any additional conservation benefits above what already exists.

USFWS accepted comments last year (2021) regarding the proposed rule to list two DPSs of the LPC. KIOGA prepared and submitted comprehensive comments during the comment period in 2021. KIOGA's comments provided a body of information to support a "Not Warranted" USFWS determination for listing the LPC.

KIOGA Files SEC Comments
The U.S. Securities and Exchange Commission (SEC) formally proposed regulatory changes that would require businesses to share information about climate risks in annual filings, as well as report data on greenhouse gas emissions and also show how much energy the business consumes. KIOGA filed comments on June 14 with the SEC describing how the oil and gas industry is uniquely affected by the SEC climate reporting proposal, and ultimately conclude that the SEC should withdraw its proposal.

What the 534 pages of the proposed rule boils down to is producers being required to not only report what their emitted emissions from facilities and

vehicles directly owned by the company are, but also the emissions emitted by all of their suppliers and service companies.

The proposal turns the disclosure regime on its head. Current SEC disclosure mandates are intended to provide investors with an accurate picture of the company's present and prospective performance through managers' own eyes. How are they thinking about the company? What opportunities and risks do the board and managers see? What are the material determinants of the company's financial value? The proposal, by contrast, tells corporate managers how regulators, doing the bidding of an array of non-investor stakeholders, expect them to run their companies. It identifies a set of risks and opportunities—some perhaps real; others clearly theoretical—those managers should be considering and even suggests specific ways to mitigate those risks. It forces investors to view companies through the eyes of a vocal set of stakeholders, for whom a company's climate reputation is of equal or greater importance than a company's financial performance.

Going Forward

To address issues of regulatory concern, KIOGA continues our vigilant regulatory advocacy efforts. We continue to express our concerns to key federal policymakers, officials from EPA, USFWS, and more. We also submit comments to EPA, USFWS, and other agencies on issues of endangered species listings, air emissions, and more. Federal agency economic analyses frequently ignore jobs lost, competitiveness, and energy reliability. KIOGA's comments underscore these points. KIOGA continues working with our partners to file legal challenges. Federal regulatory agencies have shown a propensity to base decisions on political motivations instead of sound science. We work with subject matter experts, analyze issues, and work with other groups who share our challenges and concerns. And, we continue to keep membership informed.

As we continue to educate federal policymakers, state legislators, regulators, and the public about important environmental and regulatory issues, we continually update our fact sheets and reference material. You can find KIOGA's reference material on our website at www.kioga.org.

KIOGA is actively engaged with our allies at the Domestic Energy Producers Alliance (DEPA), the Independent Petroleum Association of America (IPAA), and others to craft strategies and aggressively push back against unwarranted regulatory measures and proposals targeting oil and natural gas production. KIOGA is working with our allies to share information and intelligence on agency proposals. We also share technical resources to inform governmental agency officials of the operational impacts stemming from regulatory proposals. KIOGA also works with our allies to aggressively respond to agency proposals, engage specialized legal expertise and, where necessary, initiate litigation against unwarranted federal activities. KIOGA also seeks out key regulatory officials with EPA, USFWS, and other federal agencies to gain better understanding of potential agency regulatory proposals. KIOGA will continue our aggressive engagement as these issues progress. Finally, KIOGA continues to educate members of Congress regarding the administration's efforts to include oil and natural gas production operations in the President's broader strategy to address global climate issues. KIOGA will continue to monitor the events related to air emissions, Endangered Species Act, and more and advocate for Kansas independent producer interests.

The extraction of oil and natural gas is not a risk-free process. In fact, it requires effective regulation, which currently exists in Kansas and many other states. KIOGA supports the state regulatory process.

KIOGA MEETS WITH EPA REGARDING REVISED WOTUS DEFINITION

Federal regulators are proceeding with plans to again revise the government's definition of Waters of the United States (WOTUS) and formally scrap the Navigable Waters Protection Rule promulgated by the Trump administration, which established the scope of waters federally regulated under the Clean Water Act. After announcing intent to redefine WOTUS, the U.S. Environmental Protection Agency (EPA) and U.S. Department of Army in November 2021 proposed a rule to reestablish the more restrictive pre-2015 WOTUS definition and at the same time rescind the Navigable Waters Protection Rule, which was finalized in 2020.

Court rulings by the U.S. District Courts for both Arizona and New Mexico had already vacated the Navigable Waters Protection Rule, leading the Biden administration to implement the pre-2015 WOTUS regulatory regime nationwide in September 2021.

EPA said such court decisions reinforce the need for a "stable and certain" definition of "Waters of the United States" that protects public health, the environment, and downstream communities while supporting economic opportunity, agriculture and other industries that depend on clean water.

A second rule on WOTUS is anticipated from the Biden administration that will build on the regulatory foundation and technical expertise set forth by the newly updated WOTUS regulation. According to the EPA, this regulatory effort will be guided by priorities that include protecting water resources and communities consistent with the Clean Water Act, the latest science and data concerning effects of climate change on U.S. waters and a practical implementation approach. The agencies maintain a commitment to meaningful stakeholder engagement to ensure that respective WOTUS regulations consider essential clean water protections, as well as weigh how the use of water supports key economic sectors.

The EPA organized regional meetings to discuss the proposed new WOTUS rule and to gather input from affected stakeholders. The **High Plains Regional Roundtable** was formed because the High Plains have significantly unique water features and hydrology. The roundtable met on June 6. The EPA selected participants for the roundtable discussions. KIOGA President Edward Cross was selected to represent the interests of the Kansas oil and gas industry. Other roundtable participants included representatives from agriculture, conservation groups, developers, water and waste management, environmental organizations, and more from Kansas, Nebraska, Iowa, South Dakota and North Dakota. KIOGA provided oral and written comments of industry perspectives to the EPA to inform the development of a durable and workable definition of WOTUS. You can find a copy of KIOGA's comments on our website at www.kioga.org.

COPAS Overhead Adjustment Factor

A Conversation with COPAS Executive Director Tom Wierman

Several KIOGA members recently inquired about the COPAS Overhead Adjustment Factor. How can the 2022 COPAS Overhead Adjustment Factor of +0.4% be correct in the current economic conditions facing our country? KIOGA brought this concern to the Council of Petroleum Accountants Societies (COPAS) executive director Tom Wierman. Mr. Wierman responded with the following commentary.

Our industry can be a volatile one, and volatility rarely allows for "one-size-fits-all" solutions. The current economic challenges are not the first we have faced, and they will not be the last. The established policies and procedures for calculating adjustments, such as the Overhead Adjustment Factor, utilize independent statistical data, and have been successfully utilized in periods of success and struggle. In 2020, the Overhead Adjustment Factor was +5.2%. The COPAS board was strongly questioned by some companies who felt that the rates were out of touch with economic conditions at that time as well. We all know what almost all of 2020 looked like with the effects of COVID-19 and the downturn in our industry. We said then, as we do now, the process will play out and we will see the appropriate adjustment in the following year.

COPAS, as an organization, can and should add stability in the face of uncertainty. The COPAS Board and voting Council members are obligated to follow those policies and procedures previously established and agreed to by Council, regardless of current economic conditions.

It is important to remember that the adjusting factors, like virtually all forms of economic forecasting, are calculated on a "look-back" basis, utilizing statistics published by the U.S. Department of Labor for the prior year. This lag is known and accepted within the industry, regardless of economic conditions. Further, if utilized consistently, any timing imbalances are self-correcting in subsequent years. An example of where this could apply, but unrelated to COPAS, is the IRS mileage reimbursement rate. The rate was $0.575 per mile in 2020, $0.56 in 2021 and $0.585 in 2022. At today's fuel prices, an argument could be made that the 2022 rate is out of touch with the economic conditions. The IRS may make an adjustment during 2022, but typically they wait and "look back" at the data in determining their rates for the next tax year.

Consistency is the key, as each year's adjustment leads to the cumulative rate as noted in MFI-47, Overhead Adjustment Factors. The COPAS Accounting Procedure Model Forms 1962, 1968, 1974, 1976, 1984, 1986 all have very similar provisions for adjusting the Overhead rates:

"The well rates shall be adjusted as of the first day of April each year following the effective date of the agreement to which this Accounting Procedure is attached. The adjustment shall be computed by multiplying the rate currently in use by the percentage increase or decrease in the average weekly earnings ... "

"The adjusted rates shall be the rates currently in use, plus or minus the computed adjustment."

Choosing not to utilize a consistent process may lead to economic inequities in the cumulate rate if/when the Bureau of Labor Statistics is again applied.

The COPAS Board interprets and defines the approval of economic factors not as an approval of the rate itself, but rather confirmation that the calculation was done correctly and in accordance with the COPAS publications and agreements.

A change in process, absent significant consideration, discussion and vetting is not within our purview. As will all adjustments to past practice, change should be methodical.

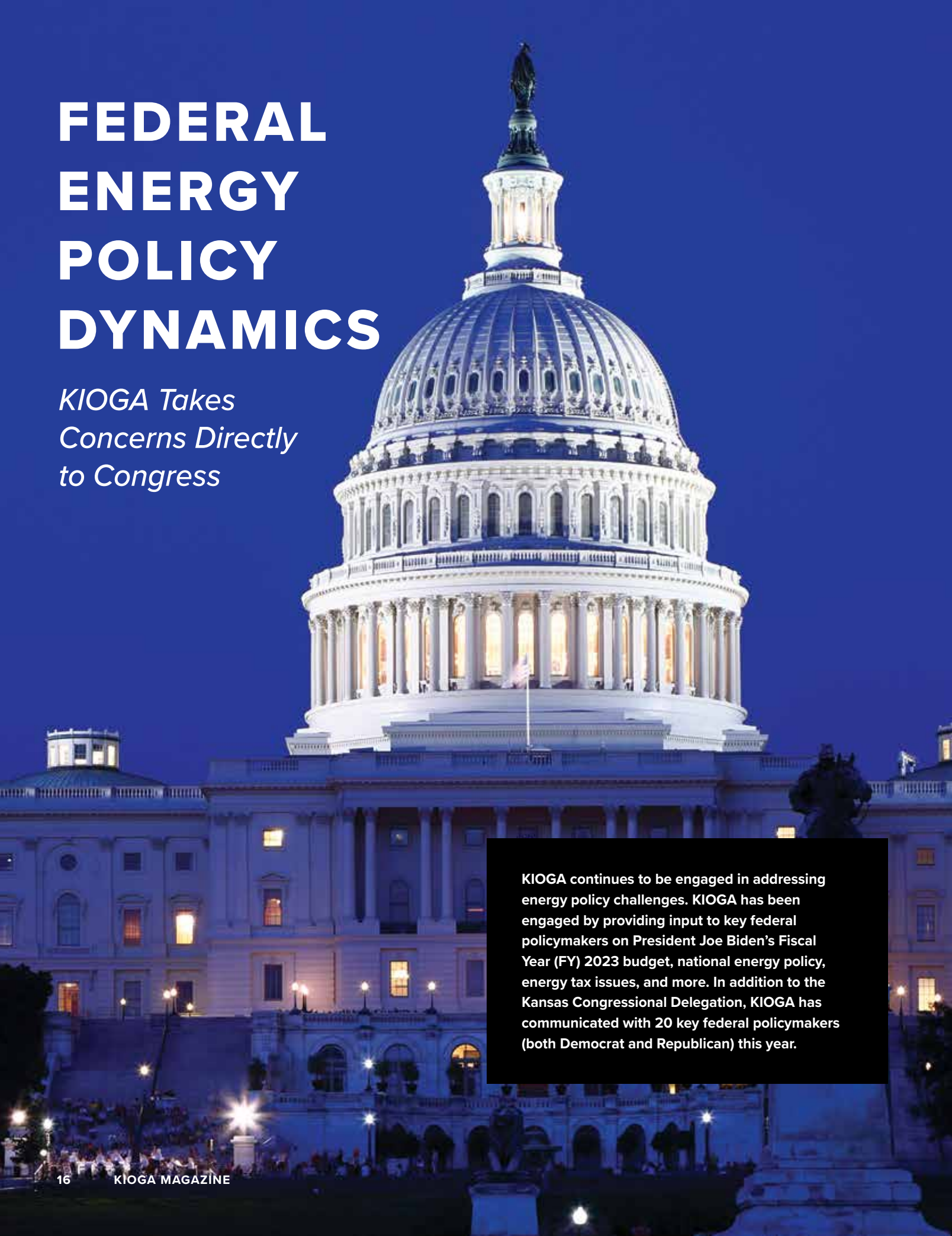
The COPAS Board notes that under earlier Accounting Procedures (i.e., the 1986 form and all prior), calculation for adjustments to some economic factors, such as overhead rates, is a contractually mandated process. Although the index originally used for this calculation no longer exists, MFI-50, Overhead Index Adjustment Change, addresses this discrepancy by specifying the process currently used by COPAS to calculate the annual Overhead Adjustment Factor and recommending that operators and nonoperators "amend such agreements" to use the factor "or some other mutually acceptable index." The COPAS Board is unaware of language in any model form accounting procedure or other COPAS publication that would allow COPAS to recommend a lessor or greater adjustment than the adjustment determined in the calculation process.

While COPAS is obliged to provide the industry with the adjustment factors as calculated, the accounting procedures and COPAS documents do provide guidance regarding adjustments or modifications to individual contracts between operators and nonoperators. For example, all accounting procedures allow for adjustments to the base overhead rates, if the rates are determined by the parties to be insufficient or excessive. Likewise, if a permanent adjustment is undesirable, AG-24, Notifying Non-Operators of Accounting Procedure Deviations, provides guidance for minor adjustments or deviations to contractual procedures, usually of limited scope and duration. Finally, the 24-month adjustment period mandated by the accounting procedures would allow an operator to reduce or disregard an overhead rate increase, while still accommodating an eventual adjustment incorporating the increase if economic conditions improve. As always, communication between an operator and nonoperator is of greatest importance in such situations.

Again, the COPAS Board believes that COPAS must follow the policies and procedures, as established, in this and all matters. These policies and procedures were developed over time, and they have proven effective in different economic climates within our industry. Any change to these policies and procedures would require significant consideration and discussion. Further, in the calculation of economic adjustment factors, they are based on the utilization of independent data that is self-correcting. Deviation from a calculated adjustment factor could have repercussions to the overall rate. More importantly, COPAS has no authority to recommend a short-term deviation to established practice. Finally, both the Model Form Accounting Procedures and the COPAS publications provide language and/or guidance regarding contractual changes and deviations to procedures. However, such changes and deviations must be agreed to by the signatory parties. COPAS has no authority over these individual relationships.

FEDERAL ENERGY POLICY DYNAMICS

KIOGA Takes Concerns Directly to Congress



KIOGA continues to be engaged in addressing energy policy challenges. KIOGA has been engaged by providing input to key federal policymakers on President Joe Biden's Fiscal Year (FY) 2023 budget, national energy policy, energy tax issues, and more. In addition to the Kansas Congressional Delegation, KIOGA has communicated with 20 key federal policymakers (both Democrat and Republican) this year.

"We cannot be silent with this Congress," said Edward Cross, KIOGA President. "We must voice our concerns. The oil and gas industry has proven that over the long term, it is possible to lead in energy production and environmental stewardship. The key is to avoid placing unnecessary political or legal obstacles in the way of innovation and expansion. American energy policies that value innovation over regulation can turn energy policy challenges into great opportunities for economic growth and energy security. This approach is not just good business, it's good stewardship and a much better strategy for improving the quality of life for all."

U.S. House Minority Leader Kevin McCarthy (R-CA) and KIOGA President Edward Cross

KIOGA MEETS WITH KEY FEDERAL POLICYMAKERS

Steve Scalise (R-LA)

KIOGA President Edward Cross met with 20 key federal policymakers in May discussing several important energy issues, including energy policy and oil and gas tax provisions. U.S. House Minority Leader Kevin McCarthy (R-CA) and U.S. House Republican whip Steve Scalise (R-LA) described the Republican party plan to disseminate to the public via media and other sources information to underscore that President Biden is not against oil and gas production or pipelines, but that President Joe Biden is only against American oil and gas production and pipelines. Biden approved the Russian natural gas pipeline in Europe and wants oil from Saudi Arabia, Iran, Venezuela, and Russia.

Meetings with Senator Krysten Sinema (D-AZ) and Senator Joe Manchin (D-WV) were very productive with both senators saying they will not support any tax increase. That means that elimination of key oil and gas tax provisions like percentage depletion and intangible drilling costs (IDCs) will not likely pass Congress this year. Senator Manchin said he would like to see a bipartisan energy package that would increase domestic production of oil and gas in the near term and provide incentives for climate-related projects in the longer term. He talked about a potential package that would reform permitting, revise federal land policy, aid domestic pipelines, and bolster production of domestic oil and gas and critical minerals. This would be paired with hundreds of billions of dollars in new and expanded tax credits for wind and solar, nuclear power plants, biofuels, and advanced energy manufacturing. KIOGA continues to work to provide more information on several of these issues to the policymakers.

Senator Joe Manchin (D-WV)

Senator Krysten Sinema (D-AZ)

KIOGA PROVIDES INPUT TO U.S. SENATE ENERGY & NATURAL RESOURCES COMMITTEE HEARING WITH U.S. INTERIOR SECRETARY HAALAND AND U.S. ENERGY SECRETARY GRANHOLM

U.S. Interior Secretary Deb Haaland appeared before the U.S. Senate Energy & Natural Resources (ENR) Committee on May 19, and U.S. Energy Secretary Jennifer Granholm appeared before the ENR Committee on May 5. Secretary Haaland talked about U.S. Department of Interior (DOI) oil and gas actions. Secretary Granholm talked about the energy provisions in President Biden's proposed FY 2023 budget. ENR Chairman Senator Joe Manchin (D-WV) and ENR committee member Senator Roger Marshall, M.D. (R-KS) reached out to KIOGA for questions or concerns we would like to see raised with Secretary Haaland and Secretary Granholm.

Senator Roger Marshall, M.D. (R-KS)

U.S. Interior Secretary Deb Haaland

KIOGA President Edward Cross told the Senators that the biggest DOI issue for Kansas oil and gas producers is the DOI effort to list (through the USFWS) the Lesser Prairie Chicken (LPC) as a threatened species in the northern population segment (which includes Kansas). Cross said that if the U.S. Fish & Wildlife Service (USFWS) decides to list the LPC as a threatened species, it could have serious consequences for oil and gas operators, agriculture producers, and many businesses in Kansas. KIOGA has long advocated that the best scientific and commercial information available demonstrates that the LPC does not meet the Endangered Species Act (ESA) definitions for either threatened or endangered species. Through a combination of public and private efforts, the LPC is now better protected than at any previous time. A listing of threatened or endangered will not provide any additional conservation benefits above what already exists.

U.S. Energy Secretary Jennifer Granholm

U.S. Energy Secretary Jennifer Granholm appeared before the U.S. Senate Energy & Natural Resources (ENR) Committee on May 5 to talk about Biden's proposed budget. KIOGA President Edward Cross told the Senators that it appears that President Biden's energy goal is higher prices, lower production, and a government-led "green" industry. We would like Secretary Granholm to address why the Biden administration views affordable energy as a problem instead of a solution.

EPA LAWSUIT ON EMISSION STANDARDS FOR CARS AND LIGHT TRUCKS

The EPA finalized emission standards in February 2022 for passenger cars and light trucks for 2023 and later model years vehicles. The EPA set the car emission standards below what gasoline engines can achieve. Car manufacturers however will be allowed to average emission outputs for the vehicles they manufacture. So, the more electric vehicles they sell, the more that average decreases. This is the EPA's way of forcing car manufacturers to push electric vehicles. Car manufacturers are expected to reduce the price of electric vehicles (perhaps even selling them at a loss) and make up the difference by greatly increasing the price of gas powered vehicles. KIOGA President Edward Cross is an executive board member of the Domestic Energy Producers Alliance (DEPA). DEPA filed a lawsuit against the EPA immediately after the rule went into effect. The lawsuit challenges whether EPA has the authority to force such changes. The attorneys representing DEPA in the lawsuit said DEPA has a very strong case, and we have been joined by the agriculture industry, including biofuel producers. Interestingly, the American Petroleum Institute (API) has decided not to join the lawsuit. API recently came out in support of a carbon tax.

LATEST POLL ON ENERGY PRICES AND POLICY

The Heartland Institute released a poll conducted on May 9 that revealed that 82% of likely voters say they are very concerned about energy and gas prices under the Biden administration. In addition, 60% of likely voters favor a law that would dramatically increase American energy production while only 30% believe that "climate change" will be catastrophic for humans, plants, and animals.

2022 ELECTION

Many political analysts expect Republicans to take back control of the U.S. House in the upcoming November elections with the three main election issues being inflation, crime, and immigration. The U.S. Senate is projected to be tight. At this time, most think the worst-case scenario will be a 50/50 Senate again and the best-case scenario could see a 52-48 Republican advantage. As we all know, all kinds of things can happen between now and the November election. Stay tuned.

Going Forward After the 2022 Election—If things go the way most project in the November elections, we can expect Biden to follow the playbook that Obama used after he lost control of the House and Senate. Biden is expected to push his policies through executive orders and regulatory rulemaking next year. This means everything will have to be challenged in court.

In addition, U.S. House Republicans plan to reactivate investigations into the relationship between hostile foreign governments and activists who oppose American energy production. Republicans have said that as rising gas prices and inflation continue to burden American consumers, Congress should devote

more time and attention to "anti-energy campaigns" that undercut America's geopolitical standing while benefiting strategic competitors such as China and Russia. Congressional investigations would likely focus on the foreign ties of nonprofit advocacy groups, as well as the litigation and regulation they advance at the expense of U.S. oil and gas projects.

KIOGA will be working with DEPA and others to help our friends in the U.S. House and U.S. Senate to tie up agencies in House and Senate hearings. These hearings are important because they means the agencies will have to use their resources for preparation for hearings, and the hearings themselves set up lawsuits.

GOING FORWARD

Good advocacy requires quality analytical work, and KIOGA continually updates our fact sheets and reference material. In preparation for the meetings with key policymakers, KIOGA revised many of our fact sheets, white papers, and reference material and provided copies to each of the members and/or their staff.

Among the topics discussed were:

- The role of independent oil and natural gas producers in the U.S.
- How oil and natural gas are explored and brought to development.
- The importance of capital and the need for tax policy that supports American development, namely the preservation of percentage depletion and IDCs.
- The importance of small businesses that produce American oil that offsets the need for foreign oil.
- The facts about emissions, and more.

The bottom line is we still have many challenges ahead of us. KIOGA will continue our vigilant efforts to reach across party lines to work with those in both parties who understand the significance of small, independent producers to America's well-being. We have made tremendous efforts, but the battle is far from over. We will continue to our industry's case directly to those in Congress throughout 2022.

BIDEN MESSAGE:

THE ECONOMY IS GREAT, YOU JUST CAN'T TELL

Since President Joe Biden took office in January 2021, energy prices and inflation have only continued to skyrocket. While government actions have long affected the country's direction, never has an administration so drastically penalized an industry—the domestic oil and natural gas industry—and incentivized renewable energy. The biggest losers are Americans.

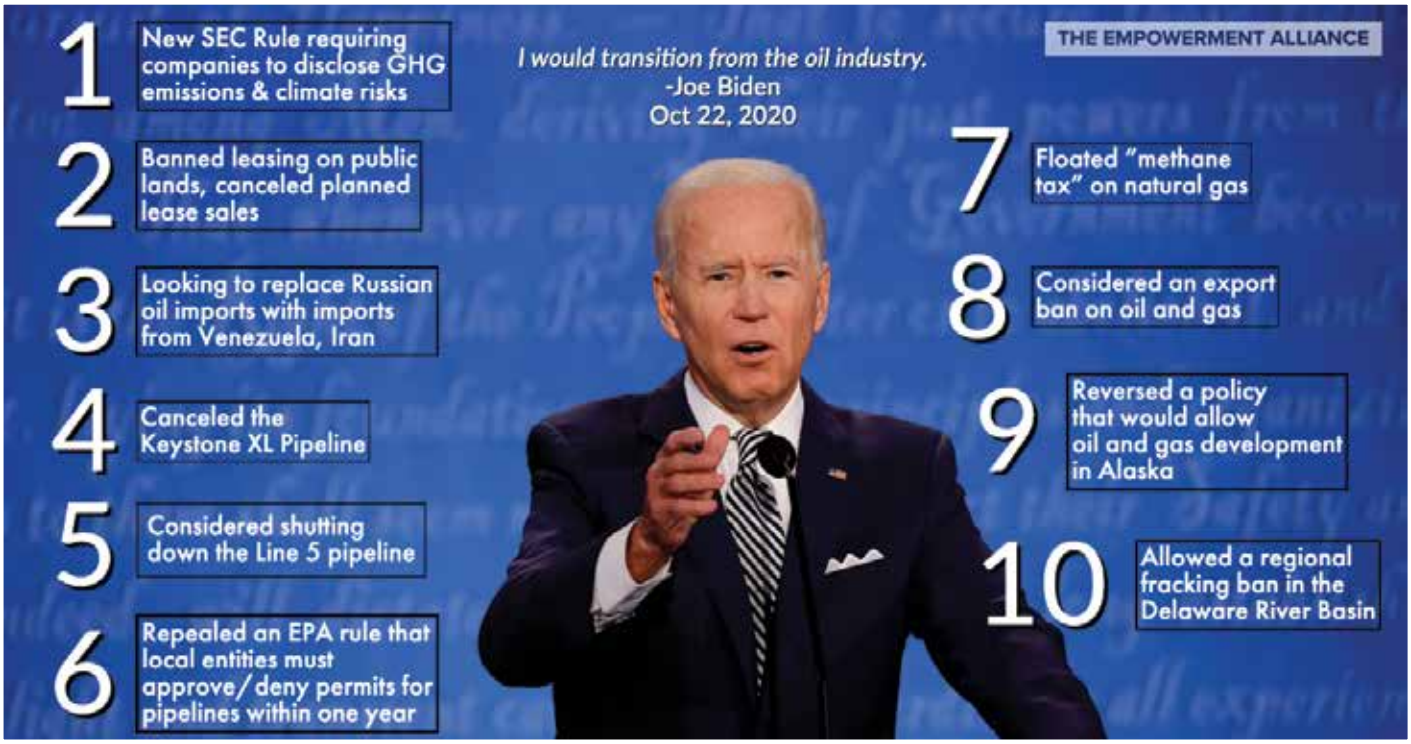
Biden has struggled to show that he can solve our nation's economic challenges. He was recently asked by the media about record-breaking gas prices, which have strained family budgets and driven up inflation. Biden responded by saying they "could be higher" if not for steps his administration had taken and said he cannot "click a switch" and bring the cost down.

You can't hide your lyin' eyes—President Biden has been attempting to convince people that they are doing better than they think. Gasoline prices keep setting new records. Electricity bills are expected to continue to skyrocket this summer, along with rolling blackouts in parts of the U.S. Inflation is still exceptionally high by historical standards. The rapid rise in food prices continues. Telling Americans that their day-to-day worries are not supported by macroeconomic data comes across as tone deaf.

Biden said that "when it comes to gas prices, we're going through an incredible transition." An "incredible transition?" For Americans barely making ends meet, the only thing incredible about gas prices is how high they are. But this is not just another Biden gaffe; it is administration policy. The Biden administration need look no further than their own actions to find the primary reason energy prices have escalated since he took office. These actions include:

- Biden's Securities and Exchange Commission proposed a rule that would require public companies in the U.S. to disclose greenhouse gas emissions and climate-related risks. The SEC itself estimates the rule will cost most firms approximately $500,000 a year to implement—costs that will inevitably be paid by American consumers.

- As another one of his first acts in office, President Biden issued an executive order to "pause new oil and natural gas leases on public lands or in offshore waters." While a court thankfully overturned that "pause," Biden's Interior Department recently canceled lease sales in Alaska and the Gulf of Mexico. If the administration finally gets the full ban on leases it's clearly aiming for, it would cost 936,000 jobs and a $700 billion decline in GDP by 2030.



Source: The Empowerment Alliance

- Biden finally cut off energy imports from Russia. But rather than increasing American production to fill the gap in supply, the administration chose a bad to worse approach and explored ways to increase production or ease export restrictions in Venezuela, Saudi Arabia and Iran.

- As one of his first acts in office, Biden canceled permits for the Keystone XL, costing 60,000 jobs and $3.6 billion in wages.

- Biden considered shutting down the Line 5 pipeline in Michigan, which would result in a loss of 33,755 jobs, $20.8 billion in economic activity and $2.36 billion in wages.

- Biden's EPA repealed a rule that said local entities could not take more than a year to approve or deny permits for utilities and oil and gas pipelines. Just some of the pipelines that are currently stalled or were canceled because of these kinds of stalling tactics include: the Mountain Valley Pipeline, which would sustain about 5,800 jobs and $5.9 billion in economic activity, the PennEast Pipeline with 12,000 jobs during construction and 2,000 jobs following, and the Jordan Cove Project with 6,000 jobs during construction and up to $100 million in state and local tax revenue.

- The Biden administration has frequently floated a "methane tax" on oil and natural gas. If passed, it could cost American households over $9 billion and about 90,000 jobs.

- The administration even considered an export ban on oil and gas, which would cost us jobs and economic growth, and erase the $200 billion reduction in our trade deficit that we achieved over the last decade.

- Biden reversed a policy that would have allowed oil and gas develop-

"ENERGY SHOULD BE A BIPARTISAN PRIORITY. NOTHING IS MORE ESSENTIAL TO ECONOMIC GROWTH THAN RELIABLE, AFFORDABLE AND ABUNDANT ENERGY."

ment in Alaska, which could create up to 130,000 jobs in the state.

- And, despite a pile of campaign promises that he would not ban hydraulic fracturing, the Biden administration let a ban take hold in the Delaware River Basin. A national ban would eliminate 19 million jobs and reduce GDP by $7.1 trillion by 2025.

A Better Way—U.S. energy policies that restrict domestic production force our country to seek relief from foreign suppliers of energy, undermining our energy independence. The problem is that when certain foreign governments control your energy, they have the power to use it for their own purposes, not yours. America should not be in the position of asking for foreign energy supplies, especially when we have abundant resources produced to standards that are among the highest in the world, right here at home.

Instead, we should be leading. Energy should be a bipartisan priority. Nothing is more essential to economic growth than reliable, affordable and abundant energy. To lose that advantage is not in anybody's best interest.

It is time for President Biden to recognize the strategic importance of American energy production. He should abandon his quixotic energy strategy immediately. If Biden wants to cut inflation, he should begin by reversing his policies on domestic oil and natural gas production.

Energy prices have risen by 30% over the past year. While claiming to fight to bring energy prices down, President Biden has made the wrong move at every turn. Nothing less than a total reversal of his approach is necessary.

The only effective means of lowering the price of energy is increasing its supply. President Biden should embrace oil and gas exploration. If the U.S. is energy independent, then we don't beg people in the Middle East or Russia to help us and Putin would not have the financial reserves to subsidize an invasion. America was energy independent just a few years ago. Biden should do everything he can to make us energy independent again.

President Biden and all federal and state policymakers should prioritize advancing American energy leadership with policies that encourage development of responsibly produced energy here at home. These policies should recognize the volatile world we live in and the long-term impacts of returning to the days of foreign energy dependency.

HIGH ENERGY PRICES LIKELY TO CARRY ON THROUGH 2023

Though market analysts and economists continue to express significant uncertainty in projections and modeling for anticipated pricing trends through the short and long term, the U.S. Energy Information Administration (EIA) in June said they do count on energy prices to remain high for the foreseeable future. According to EIA's latest Short-Term Energy Outlook, energy prices, including prices of oil, natural gas, coal and electricity, are forecasted to stay elevated through 2023.

"Although we expect the current upward pressure on energy prices to lessen, high energy prices will likely remain prevalent in the United States this year and next," said EIA Administrator Joe DeCarolis.

The most recent projections by the EIA show Brent crude oil prices averaging $108 per barrel during the second half of 2022, as tight global inventories and significant geopolitical uncertainties continue to put upward pressure on crude oil prices despite an increase in production to pre-pandemic levels. Meanwhile, the EIA estimates the Henry Hub natural gas price will average $8.69 per million British thermal units during the third quarter of 2022, up from May's average of $8.13. This increase is due to strong demand for U.S. liquefied natural gas (LNG) exports and for natural gas in the electric power sector, which will keep U.S. natural gas inventories below their previous five-year average, noted the EIA.

Democrat Senators Propose

WINDFALL PROFITS TAX ON AMERICAN OIL COMPANIES

Senator Ron Wyden (D-OR)

Oil companies that record a profit margin better than 10% would face a new federal surtax under a plan proposed by U.S. Senate Finance Committee Chair Senator Ron Wyden (D-OR), along with Senator Sheldon Whitehouse (D-RI) and Representative Peter DeFazio (D-OR). The proposal would mean oil companies could face federal taxes as much as 42% on profits considered excessive.

Senator Wyden would likely need all 50 U.S. Senate Democrats to support it in order to overcome united Republican opposition. It is unlikely the proposal will become law, but Democrats hope that introducing it will give them a platform to present to voters.

The White House has been considering taxing oil company profits. However, if combined with a gasoline rebate, a windfall profits tax would both deter supply and encourage fuel demand.

KIOGA provided several members of the U.S. Senate Finance Committee with credible information regarding a windfall profits tax. KIOGA emphasized that windfall profits tax proposals are based on false suppositions, including the false assumption that taxing oil companies will bring gas prices down and the false assumption that the federal government needs more money.

KIOGA's white papers provide credible and accurate information on how misguided tax proposals like the windfall profits tax fail to understand the true composition of America's oil and natural gas industry and fail to recognize past legislative failures.

Taxing oil and natural gas producers based upon higher reported earnings would extract billions of dollars from new energy projects. In the 1980s, the Windfall Profits Tax removed some $40 billion that otherwise could have funded new energy supplies.

The Congressional Research Service (CRS), the policy analysis arm of Congress, issued a report on the impact of the windfall profits tax on crude oil that was enacted between 1980 and 1988. The CRS found that the windfall profits tax " ... may have reduced domestic oil production anywhere from 1.2% to 8.0%. Dependence on imported oil grew from between 3% to 13%." In addition, the oil and gas industry lost about a third of its workforce between 1982 and 1988. The report further stated, "Reinstating the windfall profits tax would reduce recent oil industry windfalls due to high crude and petroleum prices but could have severe adverse economic effects. If imposed, the windfall profits tax would increase marginal production costs and be expected to reduce domestic oil production and increase the level of imports."

Senator Marshall Offers Measure to Lower Cost of Fuel

SENATE DEMOCRATS BLOCK MEASURE

U.S. Senator Roger Marshall, M.D. (R-KS), along with Senator Steve Daines (R-MT) and Senator Mike Braun (R-IN), introduced the **Gas Prices Relief Act of 2022** on March 31. The legislation would block the Biden administration from continuing to stifle the American energy industry. Specifically, the measure prohibits the introduction of any new regulations that decrease U.S. energy production or increase gasoline prices.

Senator Roger Marshall, M.D. (R-KS) on senate floor.

The **Gas Prices Relief Act** would stop any new rule or regulation from going into effect if it would:

- Decrease oil, gas, or biofuels production,
- Increase gasoline prices,
- Have negative impacts on energy production, domestic electricity generation, transmission of fuel or electricity.

The prohibition would remain in effect until either January 1, 2023 or until the national average consumer gas price is $2.60 per gallon or less.

On June 14, Senator Marshall took to the U.S. Senate floor to urge passage of the measure. Despite the national average cost of a gallon of gasoline exceeding $5, U.S. Senate Democrats objected to Senator Marshall's **Gas Prices Relief Act** and in turn, refused to act to alleviate record prices at the pump for Americans.

"The stated purpose of gas tax holidays or other subsidies is to offset the increase in fuel prices. But this also increases the demand for fuel, driving the price back up," said Edward Cross, president of the Kansas Independent Oil & Gas Association. "A regulation holiday, on the other hand, would encourage an increase in supply, which is the most reliable way to lower prices at the pump."

MEETING THE CHALLENGE

PARTICIPATE IN THE KIOGA LEGISLATIVE CONTACT VOLUNTEER PROGRAM!

KIOGA is making a positive difference and creating value for the Kansas oil and gas industry. Our goal is not to be the biggest industry association, just the most effective—and the key to that is value-added participation.

The 2023 Kansas legislative session may generate many issues that will affect KIOGA members. We must support those legislative candidates who understand the value provided by the oil and gas industry to the economy of Kansas. The core focus of KIOGA's work at the Statehouse has been on protecting the Kansas oil and gas industry from increased costs while also defending industry gains made in recent years. KIOGA's 2023 legislative goals will most likely resemble those of the past few years and focus on minimizing impacts of negative legislative assaults on the independent oil and gas industry and optimize legislative targets of opportunities. More specific legislative goals will be evaluated later this year.

KIOGA has initiated our Legislative Contact Volunteer Program. The program is designed to provide financial support to pro-oil and natural gas political candidates, primarily in tight races where funding can make a difference. The program also targets political candidates who serve in leadership roles and/or serve on legislative committees of primary concern to the oil and gas industry.

KIOGA members play a vital role in our government relations efforts. Our industry is sure to face significant challenges in the years ahead. Providing financial support to political candidates who share our goals for responsible oil and natural gas development and serve in leadership and/or on key legislative committees is vital.

Several anti-oil and natural gas development groups provide financial support to political candidates who either support or are open to supporting their anti-oil and natural gas ideas. We must support those candidates who listen, understand, and support the needs and concerns of the independent oil and natural gas industry. Candidates who share our goals are often your own legislator, but may also be legislators from other districts around the state. Your specific legislator may or may not serve on the key legislative committees that many oil and natural gas issues come before. Financially supporting pro-oil and natural gas legislators builds positive relationships and strengthens KIOGA's government relations efforts. In addition, our legislative friends espouse our positions during caucuses when issues and bills concerning our industry are discussed between legislators. We must financially support those legislators who are open to our concerns, wherever they live in Kansas.

By making a modest financial contribution to key legislators identified by KIOGA, we can make a difference!

KIOGA looks at a number of factors when evaluating candidates. We look beyond the candidates' voting record on the floor and watch how they vote in their committees on energy issues important for oil and gas producers. We also look at leadership roles of the candidates and the competitiveness of the candidate's campaign. Personal visits with candidates also help determine a candidate's position and understanding of oil and gas issues.

KIOGA supported 48 state candidates during the last election cycle, providing financial support to pro-oil and natural gas candidates, of which 45 were successful. KIOGA also supported candidates in leadership roles. During the last election cycle, KIOGA's support had a success rate of nearly 94%. KIOGA members and staff participate in several events for state candidates during the election cycle. Our participation allows us the opportunity to interact with candidates and educate them on issues of importance to our industry. Many Senators and Representatives have expressed their sincere appreciation to KIOGA for the financial support and manner in which we assign the responsibility to our members.

KIOGA will continue to work to ensure the voice of the Kansas independent petroleum industry is heard. KIOGA's involvement will help support elected officials and decision-makers who share the goals for responsible oil and gas development to build a safer and more secure energy future. Watch for your opportunity to participate in this year's Legislative Contact Volunteer Program or contact KIOGA at 785-232-7772 to express your wish to be included as a participant in the program. By working together, we can make a difference!

KANSAS LEGISLATIVE INTERIM COMMITTEES FORMED

The Kansas Legislative Coordinating Council (LCC) in June approved 11 conventional committees and 10 special committees to meet this summer/fall, likely after the August 2 primary elections.

The LCC also approved allowing House and Senate leadership to spread a 5% increase in salaries through their office staffs and further study the level of security provided in the Statehouse and other state facilities throughout Shawnee County by Capitol Police.

Legislative leaders are working to approve chairs, vice chairs and members of those interim committees. The interim committees approved by the Legislative Coordinating Council include:

- **Administrative Rules and Regulations:** Six days of meetings. The committee will consider rules and regulations by state agencies before they become effective. Also, the panel is likely to consider changes in the rules/regs procedure that will give lawmakers more authority to amend or reject those administrative plans.
- **Child Welfare Systems**
- **Corrections and Juvenile Justice**
- **Fiduciary Financial Institutions:** Review operations of fiduciary financial institutions' operations, and review bills passed this session to regulate those institutions.
- **Home/Community Based Services, KanCare Oversight**
- **Information Technology**
- **Kansas Security**
- **Legislative Budget Committee:** Six days. Budget study reviews, consider impact on 24/7 pay plan, Kansas Public Employees Retirement System (KPERS) transfers, Docking Office Building, KDHE forensic science laboratory, review unemployment trust fund.
- **Pensions, Investments, Benefits:** One day. Consider KPERS investments, confirmation of KPERS board members, review investment performance.
- **Special Claims Against the State**
- **State Building Construction**
- **Special Committee on Education**
- **Special Committee on Mental Health Beds**
- **Special Committee on Intellectual and Developmental Disability Waiver Modernization**
- **Special Committee on Medical Marijuana**
- **Special Committee on State Employee and Board Member Compensation**
- **Special Committee on Taxation:** Two days. Study statewide uniformity of property valuations, consider membership in Streamlined Sales Tax group, study income taxation of retirement and Social Security benefits, look for unused taxing authorities that may be repealed.
- **Special Committee on Water:** Two days. Study aquifers, consider quantity, quality of water, dam storage capacity and funding.
- **Special Committee on Workforce Development**

Legislative leaders expect more specifically targeted interim committees and more approved days for meetings to be announced in the fall.

KIOGA ENGAGES ON STATE REGULATORY ISSUES

State regulatory engagement is a core focus for KIOGA as we work to protect operational certainty across Kansas. KIOGA regulatory efforts emphasize common-sense regulatory policy and include engagement at all levels with state regulatory agencies. KIOGA engages in a number of state regulatory issues. Several KIOGA members have participated in regulatory meetings focusing on issues important to the independent oil and natural gas industry.

KIOGA Engaged in KCC Regulatory Revision Considerations—KIOGA continues to engage on Kansas Corporation Commission (KCC) regulatory issues through the **KCC Oil & Gas Advisory Committee**. Former KIOGA Chairman **Ken White** of White Exploration, Inc. is KIOGA's representative on the KCC Oil & Gas Advisory Committee. The **KCC Oil & Gas Advisory Committee** is currently evaluating several regulatory issues that impact the Kansas oil and gas industry including:

- **KCC Budget**
- **Abandoned Wells**
- **Temporary Abandonment**
- **Exceptions**
- **Potential Regulatory Amendments**

Federal Plugging Funds

Last year, Congress passed the **Regrow Act** as part of the infrastructure bill. The Regrow Act contained monies to plug and remediate orphaned wells across the nation. The measure provided $4.275 billion for orphaned well cleanup on state and private lands, $400 million for orphaned well cleanup on public and tribal lands, and $32 million for related research, development, and implementation.

The KCC completed and submitted an application to the U.S. Department of Interior (DOI) on May 13 for $25 million to plug 2,352 orphan/abandoned wells in Kansas. KCC District #3 (eastern Kansas) is home to 2,200 of the 2,352 orphan/abandoned wells to be plugged. The KCC has put out requests for proposals (RFPs) to plug wells in all KCC Districts. This includes four packages in KCC District #3, two packages in KCC District #1 (southwest Kansas), and two packages in KCC District #4 (northwest Kansas). The KCC will also have an RFP option to bid on all eight packages. Interested parties can bid on one or all. The KCC plans to organize informational meetings for interested contractors.

KDHE and Methane Emission Regulations

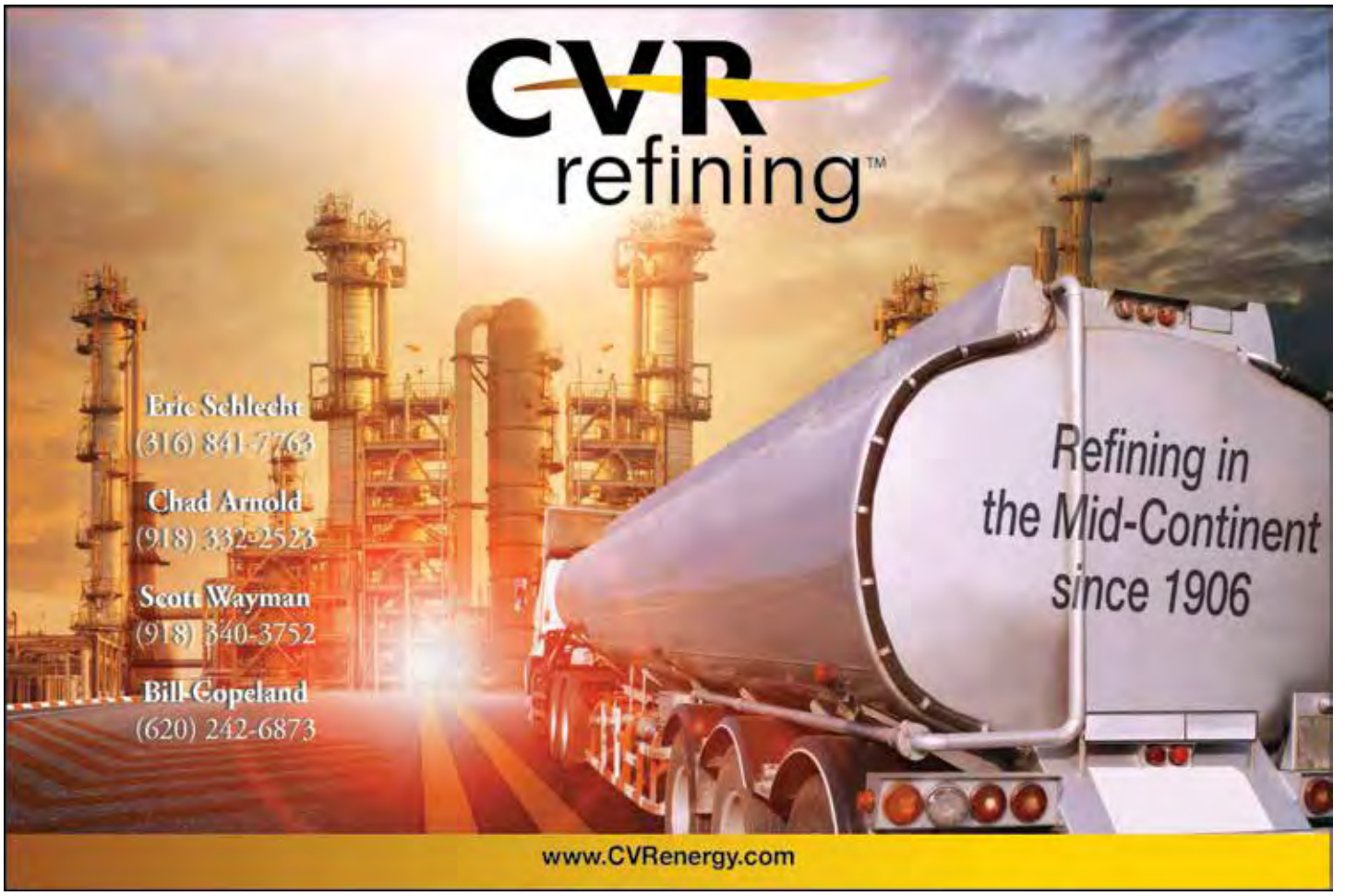
KIOGA has been communicating with the Kansas Department of Health & Environment (KDHE) about the

potential EPA methane rule. If the EPA advances their proposed methane rule, states will then initiate their regulatory actions to develop regulations on a timeline that would likely extend well into 2023. KDHE is the Kansas agency charged with implementing air emissions regulations.

KIOGA submitted comments to the EPA on the methane regulation proposal last January recommending improved cost effectiveness and workability for small businesses and low production wells. KIOGA also communicated with the KDHE Deputy Secretary and KDHE Air Monitoring and Planning Section Chief last January, providing information and resources on the cost to KDHE to implement the proposed EPA methane rule. KDHE shared KIOGA's concern about the enormous cost it would impose on the KDHE to develop and implement regulations to address the proposed EPA methane rule. KDHE voiced these concerns to EPA in written comments submitted to the EPA last January.

KIOGA Invited to be a Member of the Kansas Freight Advisory Committee

On June 2, Kansas Governor Laura Kelly and Kansas Department of Transportation (KDOT) Secretary Julie Lorenz invited KIOGA President Edward Cross to be a member of the Kansas Freight Advisory Committee (KFAC) as KDOT focuses on updating their statewide multimodal freight plan. The freight plan is a federally mandated plan that is scheduled to be completed at the end of 2022. KIOGA was selected to provide insights on the needs, issues, opportunities and technologies regarding freight transportation associated with the Kansas oil and gas industry. The first meeting of the KFAC was June 22 in Topeka.



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KIOGA 2022 ANNUAL CONVENTION & EXPO

INSIGHTS INTO THE ENERGY FUTURE

JOIN RENOWNED SPEAKERS AND INDUSTRY EXPERTS TO DISCUSS THE LATEST ISSUES IMPACTING THE OIL AND GAS INDUSTRY AND YOUR BUSINESS. KIOGA INVITES YOU TO ATTEND OUR 2022 ANNUAL CONVENTION AS WE PROUDLY ENTER OUR 85TH YEAR WITH A FOCUS ON **"INSIGHTS INTO THE ENERGY FUTURE**."

Each year, KIOGA's Annual Convention & Expo brings together industry leaders, expert practitioners, and policymakers. This year's convention is no exception, but as we celebrate our 85th anniversary, we anticipate it will be exceptional! An outstanding program has been developed, offering you excellent speakers and entertainment. Come join us on **August 14–16, 2022** at the **Hyatt Regency/Century II Performing Arts & Convention Center** in **Wichita, Kansas** for the Kansas Independent Oil & Gas Association (KIOGA) 85th Annual Convention & Expo. With a strong representation of exceptional speakers, panel discussions, seminars, and exhibitors, the KIOGA 2022 Annual Convention & Expo is gearing up to continue its reputation as the leading oil and gas event in Kansas. Whether you are an industry veteran or just starting your career, the KIOGA 2022 Annual Convention & Expo is a can't-miss event! Register today and take advantage of all the convention has to offer.


Robert Bryce

Keynote Speaker
KIOGA is pleased to announce that **Robert Bryce** will be our featured keynote speaker for the 85th KIOGA Annual Convention and Expo.

Robert Bryce is an author, journalist, film producer, and podcaster. He is the acclaimed author of six books on energy and innovation, including most recently, *A Question of Power: Electricity and the Wealth of Nations*. Bryce has given more than 400 invited or keynote lectures to groups ranging from the Marines Corps War College to the Sydney Institute, as well as to a wide variety of associations, universities, and corporations. His work has appeared in dozens of publications including *The Wall Street Journal, New York Times, Washington Post, Forbes, Real Clear Energy, The Hill, Austin Chronicle,* and *Guardian*. Bryce has also appeared on numerous media outlets ranging from Fox News to Al Jazeera. He is also the host of the *Power Hungry Podcast* and the co-producer of the feature-length documentary: *Juice: How Electricity Explains the World*. Bryce has testified before the U.S. Congress six times, including three times in 2021.

CONVENTION OPENING ACTIVITIES

KIOGA's 85th Annual Convention will kick-off on Sunday afternoon, August 14 with the KIOGA Board of Directors and General Membership Meeting.


William Flynn Trio

Sunday evening is the **Chairman's reception** for all to enjoy and visit. Help us congratulate Andrea Krauss on a job well done during her first year as KIOGA Chair. In addition, you can enjoy the music of the **William Flynn Trio.**

For the 23rd year in a row, KIOGA is excited to host our two-day trade show and Expo on August 14 and 15. The trade show will be located in the Expo Hall. The trade show will kick off on Sunday, August 14 beginning at 4:00 p.m. with cocktails and open bars throughout the trade show. Make sure you visit the exhibitor booths to see the latest products and services available to the oil and gas industry!

BUFFET BREAKFAST IN THE EXPO HALL

On Monday morning (August 15), we are excited to provide a buffet breakfast for all meeting registrants in the exhibitor area of the Expo Hall. Come enjoy breakfast, stop by exhibitor booths, visit with other producers and friends, and enjoy yourself.

MORNING SEMINARS

Following breakfast, the morning seminars include a Congressional Panel discussion of federal issues important for independent oil and natural gas producers. The panel discussion titled


Roger Marshall (R-KS)


Ron Estes


Jake LaTurner


Tracey Mann


Joe Manchin (D-WV)


Edward Cross

"What's Next for our Nation's Energy Policy" will look at environmental, energy, and natural resources policy issues in play with the 117th Congress and what may lie ahead in future energy policy. Panelists include **U.S. Senator Roger Marshall, M.D., Kansas 4th District Congressman Ron Estes, Kansas 2nd District Congressman Jake LaTurner,** and **Kansas 1st District Congressman Tracey Mann.** We will also hear from **U.S. Senator Joe Manchin (D-WV)** in a special video presentation. The panel discussion will be moderated by **Edward Cross**, KIOGA President. Audience members are encouraged to come prepared to ask questions of the panelists.

A concurrent morning session will see **Randy Prater** and **Daniel French** of Polymer Technologies, LLC discuss how operators are utilizing gel polymer technology to significantly improve asset economics and increase oil production with Water Shut Off, Casing Leak/

Randy Prater

Daniel French

MIT, Vertical Profile Modification, and conformance applications in a presentation titled **Improved Oil Recovery: Rapid Return on Investment and Long-Term Benefits of Using Polymer Gel Technology.**

Yamir Lozada

Judy Reusser

Lauren Soliday

AFTERNOON SEMINARS

Following the luncheon plenary session, the afternoon sessions will include two concurrent presentations. **Yamir Lozada** (Director of NexStep Alliance), **Judy Reusser** (NexStep Unlock Coordinator), and **Lauren Soliday** (Director of NexStep Mission Initiatives) will discuss labor challenges and look at alternative talent pipelines, including adult learners, individuals with disabilities, and justice-involved individuals highlighting the programs at Goodwill Industries of Kansas.

Jonathan A. Schlatter

Trevor C. Wohlford

S. Lucky DeFries

A concurrent seminar titled **Kansas Oil & Gas Taxation: Minimizing the Burden** will see **Jonathan A. Schlatter, Trevor C. Wohlford,** and **S. Lucky DeFries** of the Morris Laing Law Firm explore a broad range of state tax issues that impact the Kansas oil and gas industry. The focus will be identifying opportunities for minimizing tax burdens in all aspects of the business cycle. Discussion topics may include property tax classification issues, appraisal standards and guidelines, exemption applications, and the state and local tax appeals process. The panel will also discuss recent legislative changes and court decisions.

KANSAS STRONG.
KANSAS OIL AND NATURAL GAS PRODUCERS

MONDAY EVENING EVENTS

Monday evening events begin with the **Kansas Strong Cocktail Party** in **The Connecting Lobby** from 5:00 p.m. to 7:00 p.m. Come join Kansas Strong for cocktails and appetizers along with other entertainment.

A **Silent Auction** will be available in **The Connecting Lobby** beginning at 3:00 p.m. on Sunday, August 14 and concluding at 9:30 p.m. on Monday, August 15.

"Back to the Future: Reliving the '80s!" is the theme for KIOGA's 85th Annual Convention Monday evening function held in the **Convention Hall** from 7:00 p.m.–9:30 p.m. Get ready to relive the '80s with big hair, leather jackets, and great music from local band **Steel Scarecrow**. Feel like you're stepping into **Back to the Future** as you walk under the clock tower and enter your favorite scenes from the movie, from **Enchantment Under the Sea** to the drive-in theater!

Play your favorite '80s video games at the Arcade while you enjoy great food and drink! We would love to have you come dressed in your favorite '80s attire (not mandatory)! Come join us in the Convention Hall to kick back, relax, and enjoy yourself! A great way to wrap-up the 85th Annual Convention and network with friends and colleagues.

SHADY CREEK SPORTING CLAYS

GOLF • SPORTING CLAYS • BINGO

The Annual Golf Tournament will begin Tuesday, August 16. The tournament will be held at the **Crestview Country Club** using both the **North and South Course**. Dress code for the courses requires collared shirts, no jeans or jean shorts, and no metal spikes. For non-golfers, a **sporting clays tournament** will be held at **Shady Creek Sporting Clays** in Wichita, Kansas. Come and enjoy fun prizes at Tuesday's **Bingo Bash** at the **Hyatt Regency Riverview Room** at 11:00 a.m.

KIOGA 2022 ANNUAL CONVENTION SCHEDULE

REGISTER TODAY!

Registering for the KIOGA Annual Convention in Wichita is one of many steps you can take to build your relationship with KIOGA. For 85 years, KIOGA has been recognized as the "Voice of the Kansas Independent Petroleum Industry" and has been your government relations branch in Topeka and Washington. There is no better way to hear first-hand about the latest efforts KIOGA has been involved in to help build your business than by attending the KIOGA Annual Convention in Wichita on August 14–16. The KIOGA Annual Convention offers an ideal forum to meet with KIOGA and other industry leaders and discuss the issues that impact you most.

Our 85th Annual Convention will unite independent producers and oil and gas industry representatives to share ideas, network with peers, participate in thought-provoking sessions, and hear updates on KIOGA's activities. Make plans to join us on August 14–16 to visit exhibitor booths, listen to speakers and seminars, visit with other producers and friends, and just enjoy yourself! Register today and let KIOGA help you build your future and your business. We look forward to seeing you there!

SUNDAY, AUGUST 14

12 p.m.–7 p.m.	**Registration in Century II** (Connecting Hall)
2 p.m.–4 p.m.	**Board and General Membership Meeting** (Cypress Room A, B)
4 p.m.–7 p.m.	**Trade Show in the Expo Hall**
4 p.m.–7 p.m.	**Robert's Shoeshine Stand**
7 p.m.–9:30 p.m.	**Chairman's Reception in Convention Hall**
3 p.m.	**Silent Auction items in Connecting Lobby** Bidding begins Sunday, August 14 at 3 p.m. and ends Monday, August 15 at 9 p.m.

MONDAY, AUGUST 15

7 a.m.–5 p.m.	**Registration in Century II** (Connecting Hall)
8 a.m.–9:30 a.m.	**Breakfast Buffet in the Expo Hall**
9 a.m.–4 p.m.	**Robert's Shoeshine Stand in the Expo Hall**
8 a.m.–4 p.m.	**Trade Show in the Expo Hall**
10 a.m.–2 p.m.	**Music during the Trade Show** Provided by 3 Tier Music Entertainment.
10 a.m.–11 a.m.	**Morning Seminars** What's Next for our Nation's Energy Policy— Congressional Panel Discussion (Redbud Room B, C)
	Improved Oil Recovery: Rapid return on investment and long term benefits of using Polymer Gel Technology (Cypress Room A, B)
11 a.m.–12:30 p.m.	**Adam's Oasis in the Expo Hall**
12:30 p.m.–2 p.m.	**Lunch with Keynote Speaker Robert Bryce** (Convention Hall)
3 p.m.–4 p.m.	**Afternoon Seminars** Exploring the Alternative Talent Pipeline: Goodwill Industries and NexStep (Cypress Room, A, B)
	Kansas Oil & Gas Taxation: Minimizing the Burden (Redbud Room B, C)
5 p.m.–7 p.m.	**KS Strong Cocktail Party** (Connecting Lobby of Century II) Welcome to the Time Warp!
7 p.m.–9:30 p.m.	**Back to the Future—Reliving the '80s!** Live music by local band Steel Scarecrow. (Convention Hall)

TUESDAY, AUGUST 16

7:30 a.m.–8:15 a.m.	**Golf Tournament—Crestview Country Club** Registration: 8:30 a.m. | Tee Off Lunch and awards to follow at Club House
8 a.m.–8:45 am	**KIOGA/Larry Richardson Annual Sporting Clays Tournament—Shady Creek Sporting Clays** Registration: 9 a.m. | Tournament starts Lunch and awards to follow. Lunch provided by The Petroleum Club of Wichita.
11 a.m.–1:30 p.m.	**Bingo**—Enjoy heavy appetizers and open bar while you try to win big! (Riverview Room)

KIOGA 85TH ANNUAL CONVENTION 2022

KANSAS INDEPENDENT OIL & GAS ASSOCIATION

Advance Registration for the 85th Annual Expo & Convention
Hyatt Regency / Century II Convention Center • August 14–16, 2022

Please print information as it should appear on name badge. **One registrant and guest per form.**

Registrant Name: _____ Company: _____

Spouse/Significant Other: _____ Company (if different): _____

Address: _____

Phone: _____ Email: _____

Mail-in registration and corresponding payments must be received in office by August 5, 2022.
Online registration accepted up to day of event. *No refunds for cancellations after August 5.*

Registration packets will be ready for pick up at the KIOGA Registration desk after 12:00 p.m. on August 14, 2022.

REGISTRATION FEES—Per Registrant

Please indicate number attending to help with head count. (If you are an employee of a company who's a member, a spouse or significant other of a member, you pay member price.)

ALL-INCLUSIVE REGISTRATION
(Includes Chairman's Reception, breakfast, lunch, Monday night theme party/dinner, and all seminars)
Member ____ $400 *Non-Member* ____ $500

SPORTING CLAYS—SHADY CREEK
(Includes 4 boxes of ammunition)
Member ____ $150 *Non-Member* ____ $200

GOLF—CRESTVIEW COUNTY CLUB (Limit 220 Players)
(If you are registering a team or have a request to play on a certain team, please include that information)
Member ____ $200 *Non-Member* ____ $250

GOLF—CRESTVIEW COUNTRY CLUB (LIMIT 220 PLAYERS)

Name _____ Avg. Score ____ Name _____ Avg. Score ____
Name _____ Avg. Score ____ Name _____ Avg. Score ____

BINGO – THE RIVER ROOM AT THE HYATT
Member ____ $75 *Non-Member* ____ $100

HOTEL INFORMATION

Hyatt Regency
400 West Waterman Street
Wichita, KS 67202
316-293-1234
Special Rate: $129

www.hyatt.com/en-US/group-booking/WICRW/G-OILA

SPONSORSHIP FORM

KIOGA

2022 Annual Convention

Hyatt Regency / Century II Convention Center • August 14–16, 2022

Contact Person: _____

Individual/Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ Cell Phone: _____

Email: _____

LEVELS OF SPONSORSHIP

- ☐ Wildcatter Sponsor | $15,000+ $ _____
- ☐ Black Gold Sponsor | $10,000+ $ _____
- ☐ Platinum Sponsor | $7,500+ $ _____
- ☐ Gold Sponsor | $5,000+ $ _____
- ☐ Silver Sponsor | $2,500+ $ _____
- ☐ Bronze Sponsor | $1,000+ $ _____
- ☐ General Sponsor | $500+ $ _____
- ☐ Golf-Hole Sponsor | $100 $ _____

Card # _____

CVV: _____ Exp. Date: _____

Name on card: _____

Zip Code: _____

PLEASE MAIL PAYMENT TO:

KIOGA
800 SW Jackson Street
Suite #1400
Topeka, Kansas

WILDCATTER SPONSOR BENEFITS:
- Company logo included on convention brochure and all KIOGA Express email newsletters regarding convention
- Company logo on exclusive signage
- Reserved VIP table for all events
- 4 full registrations including golf or clays
- 10x20 booth at KIOGA Trade Show

BLACKGOLD SPONSORSHIP BENEFITS:
- Company logo included in convention brochure and all KIOGA Express email newsletter regarding the convention
- Company logo on exclusive signage
- Reserved VIP table for all events
- 2 full registrations including golf or clays
- 10x10 booth at KIOGA Trade Show

PLATINUM SPONSORSHIP BENEFITS:
- Special seating at luncheon
- 2 full registrations—not including golf or clays
- Company name on event signs and print material

GOLD SPONSORSHIP BENEFITS:
- Special seating at luncheon
- 1 full registration
- Company name on event signs and print material

SILVER SPONSORSHIP BENEFITS:
- Company name on event signs and print materials
- 1 full registration

BRONZE SPONSORSHIP BENEFITS:
- Company name on event signs and print materials

GENERAL SPONSORSHIP BENEFITS:
- Company name on Chairman's Reception sign and brochure

EXHIBITOR APPLICATION KIOGA

2022 Annual Convention

Hyatt Regency / Century II Convention Center • August 14–16, 2022

☐ **BOOTH** # of Booth Space(s) _____ Booth Location—First Choice _____ Second Choice _____

☐ **$1,500 (KIOGA MEMBER)** ☐ **$2,000 (NON-MEMBER)**

☐ **HEAVY EQUIPMENT** Size of Display/Space Needed _____

☐ **$1,500 (KIOGA MEMBER)** ☐ **$2,000 (NON-MEMBER)**

☐ **COMBINED BOOTH AND EQUIPMENT**

☐ **$2,500 (KIOGA MEMBER)** ☐ **$3,000 (NON-MEMBER)**

Name of Lessee: _____

Contact Name: _____

Booth Contact *(if different)*: _____

Address: _____

City/State: _____ Zip Code: _____

Phone: _____ Cell: _____

Email: _____

Booth Name* *(for all signs and brochures)*: _____

Website: _____

***IMPORTANT**
If this section is not completed, your booth sign will be imprinted with the name you provided in the "Name of Lessee" section above.

Date: _____ Invoice me ☐

Full Payment Enclosed: _____

Name on Card: _____

Card # _____

Exp: _____ CVV: _____ Zip: _____

COMPLETE AND RETURN TO: *(Keep a copy for your records)*

Holly McGinnis | KIOGA
800 SW Jackson Street, Suite #1400
Topeka, KS 66612-1216
Office: 785-232-7772
holly@kioga.org

MAKE CHECKS PAYABLE TO: KIOGA

EXHIBIT CONTRACT

KIOGA

I. The undersigned (Lessee) hereby applies for commercial rate exhibit space at the 2022 Meeting of the Kansas Independent Oil & Gas Association (KIOGA), to be held at the Hyatt Regency Wichita, Kansas August 14–16, 2022. The meeting is conducted by the Kansas Independent Oil & Gas Association. All payments, correspondence, notifications and other communications to KIOGA concerning the subject matter of this application and contract shall be sent to Holly McGinnis at holly@kioga.org or KIOGA, Attn: Holly McGinnis, 800 SW Jackson Street, Suite 1400, Topeka, KS 66612.

II. Lessee payments must be made in full. Please email holly@kioga.org to receive advance invoice.

III. 60 days prior to August 14, 2021, KIOGA will send to the Lessee a copy of the 2022 KIOGA Annual Meeting information listed below.

- Floor plan with booth locations
- General information
- Important deadlines and dates
- Important information
- Registration form
- Work authorization and request form

The enclosed documents (Additional Contract Provisions) are specially made terms of this contract. The Lessee agrees that, upon receipt of manual, they will read through the provisions, and, if any provision is not acceptable, the Lessee will send written notification by certified mail to KIOGA. If such written notice is not received by KIOGA within 30 days from the receipt of the contract provisions by the Lessee, this contract shall become irrevocable and shall be in full force and effect, except as set forth in Paragraph 5, below. In the event the Lessee notifies KIOGA of any unacceptable provision in the Additional Contract Provisions within the time provided for herein, then this contract shall be terminated and KIOGA shall immediately refund all sums paid by the Lessee pursuant to this contract.

IV. Notwithstanding anything to the contrary contained herein, if this application and contract, signed by the Lessee, is received by KIOGA less than 60 days prior to August 14, 2022, then, in such event, the Lessee shall be deemed to have agreed, by the execution of this application and contract, to all of the terms of the Additional Contract Provisions, although the Lessee may not be familiar with or aware of any or all of the Additional Contract Provisions. In such event, none of the provisions concerning termination of this agreement after submission of the original application and contract to KIOGA, shall be irrevocable, except as set forth in Paragraph 5, below, and all exhibit space rental fees shall be paid with the submission of this application and contract.

V. This contract may be canceled by either party without penalty on or before June 15, 2022, by giving notice in writing to the other. KIOGA reserves the right to cancel or terminate this contract at any time and to withhold possession of exhibit space if the Lessee fails to perform on any condition of this contract or refuses to abide by the Additional Contract Provisions. In the event of cancellation by either party on or before June 15, 2022 this agreement shall become null and void, and any rental fees paid will be refunded only if the canceled space(s) can be resold and all other booth space on the final floor plan is sold for the exhibition. A cancellation fee of 20% of the total cost of the space requested will be assessed on all refunds resulting from the cancellation after June 15, 2022.

VI. This contract shall be governed by the laws of the State of Kansas, USA.

VII. Lessee reads and abides by the important information below.

IMPORTANT INFORMATION

Installation and Dismantling of Exhibits: Move-in may begin at 3:00 p.m. Saturday, August 13, 2022. All large crates must be removed from the exhibit area by 2:00 p.m. Sunday, August 14. Dismantling of exhibits may begin at 4:00 p.m. on Monday, August 15, 2022.

Exhibits will officially open to registrants on Sunday, August 14, and will close on Monday, August 15, 2022. The hours are as follows:

Sunday, August 14	4:00 p.m–7:00 p.m.
Monday, August 15	8:00 a.m.–4:00 p.m.

Facility Limitations: All freight should be shipped to Henry Helgerson Co. Century II has garage doors for all equipment to be inside EXPO Hall. There will be a fork lift available. The hours of the fork lift to be determined later.

Booth Design and Furnishings: All booths are 10 feet wide and 10 feet deep and are shown to scale on exhibit space floor plan. KIOGA will furnish each exhibitor with back and side drapes, an identification sign, 6-foot table, chair and wastebasket.

Deductibility of Fees: Space rental and sponsorship monies paid to KIOGA may be deductible as ordinary and necessary business expenses. They are not deductible as contributions or gifts for federal income tax purposes.

Subletting of Space: No Lessee shall assign, sublet, or apportion any part of the space assigned or have representatives, equipment, or material from other firms other than its own in their booth unless approved in advance in writing.

Americans With Disabilities Act: Lessee represents and warrants that any exhibit booth or other contrivance placed in the exhibit space by the Lessee will at all times pertinent hereto be in compliance with all applicable laws and regulations, including without limitation, the Americans With Disabilities Act (Public Law 101-336, as it may be amended from time to time and all regulations issues thereunder.

Exhibitors' Services:
The official service contractor is:
Henry Helgerson Co.
2900 South Hydraulic
Wichita, Kansas 67216
Phone: 316-943-1851 | Fax: 316-941-4613

Century II will handle all electric and other necessary materials and services. There will be forms to follow. Lessee agrees to use show-appointed contractors for any additional services and equipment. The Lessee may appoint other contractors provided requests are made in writing in advance to KIOGA and proposed contractors qualify in accordance with the published procedures and requirements contained in the Exhibitor services Manual.

Additional information: Not less than 60 days before the general move-in date of the meeting, KIOGA will email the Lessee the Exhibitor service Manual containing order forms for booth furnishings, additional draping and accessories, custom signs, telephone services, utility services and skilled labor.

INCLUDED IN YOUR CONTRACT

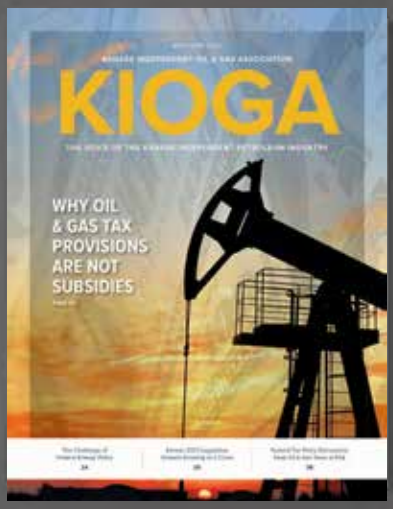
Two registrations consisting of all meals and speaker events. Any events outside of the above mentioned must be paid for. Any additional registrants must send in an Advance Registration Form *(to be sent out at a later date)* with payment.

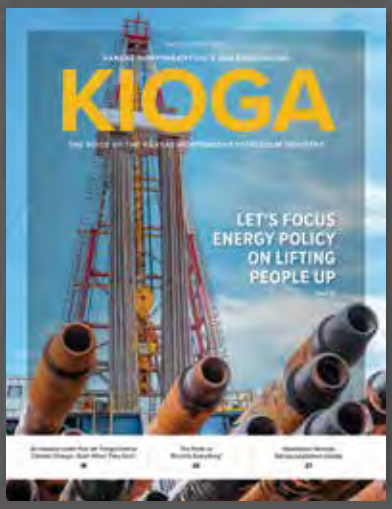
Please type or print information of the person(s) who will be attending as the included registrant(s).

Registrant One:_____ Registrant Two: _____

Company Name (to appear on badge):_____ Contact Phone Number:_____

Please check box of event to be attended: Breakfast ☐ Lunch ☐ Monday Dinner ☐ Chairman's Reception ☐





KANSAS INDEPENDENT OIL & GAS ASSOCIATION

KIOGA

THE VOICE OF THE KANSAS INDEPENDENT PETROLEUM INDUSTRY

LOOKING FOR A WAY TO GET IN FRONT OF KANSAS' OIL AND GAS INDUSTRY?

12,000

With 12,000+ readers of *KIOGA Magazine* to reach annually with both print and online versions available, there are innumerable ways to be seen.

$2.1 BILLION+

Reach CEOs, Presidents, Directors, Purchasing Agents, and Senior Management in the $2.1B+ oil and gas industry throughout the state of Kansas.

TARGETED

KIOGA Magazine is a recognized and targeted industry publication with an established readership and trusted content.

FOR ADVERTISING INFORMATION, CONTACT E&M AT P. 800-572-0011 x8005 / ADVERTISING@EMCONSULTINGINC.COM

HOW DOES KIOGA HELP YOU?

For over 85 years, KIOGA has helped the Kansas independent oil and gas industry prosper through all kinds of market conditions!

The geopolitics of oil and gas are serious business. New competition keeps cropping up. Public perceptions create problems. Unsound policies and regulations threaten profit and growth opportunities. The risks seem to be increasing both in number and complexity. Companies wanting to stay in the game need the best and latest advocacy efforts.

Which is exactly why you need KIOGA!
KIOGA identifies and interprets public policies and regulations that are fundamental to your success—**the who, what, where, how, and why behind oil and gas legislation, policy, regulation, and public relations.** KIOGA is the government relations branch for your company. Our quick analyses and evaluation of issues and concerns facing the Kansas oil and gas industry result in significant arbitrage value for you and your company, who benefit from our substantial first-mover advantages. Our personal and frequent contacts with key policy makers and governmental decision-makers effectively influence public policy on behalf of KIOGA members. Our cooperative partnerships with other state and national associations mean your concerns are heard in Topeka and Washington, D.C.

KIOGA has developed programs that meet your business development needs and offers you opportunities to participate in meaningful ways. These efforts differentiate KIOGA from other advocacy groups. You receive analyses and publications that help keep your business competitive and current on industry trends and issues. KIOGA's communications and publications don't just cover the Kansas oil and gas industry. We understand that credible analyses and information are crucial to your success in today's market. We understand your need for cost-effective operating strategies, enhancing access to capital, and improved efficiencies. So, KIOGA's communications and publications deliver practical information about national and state policy discussions, regulatory issues, public relations activities, business strategies, and important emerging trends affecting **your** business.

KIOGA has always believed that the key to building an outstanding organization was in developing proactive programs that met the needs of our members. At the same time, we have never forgotten that our primary priority is to advocate for the Kansas oil and gas industry. We understand the difficulties you face during hard times and the patient caution taken during not so bad times. KIOGA continues to develop a strong voice through our membership growth and has created a government relations program second to none. Our track record reflects our emphasis on results.

After 85-plus years, KIOGA continues to be a determined advocate committed to defending our industry against anti-oil and natural gas sentiment and onerous policies focused on weakening this important industry. KIOGA takes our charge seriously and pursues excellence on your behalf each day. KIOGA is an investment in our energy future.

The bottom line is that unsound policies threaten the profit and growth opportunities of every company in the oil and gas industry. KIOGA will not lose focus of this fact. We are committed to protecting the interests of the Kansas oil and gas industry.

You know you can succeed in the oil and gas industry. Let KIOGA make your job a little easier.

If you are not a member of KIOGA, we encourage you to join. Through KIOGA, you can play a significant role in our efforts to win the political battles in Topeka and Washington, D.C. and the public relations battle in the court of public opinion. Join us today. Your membership does make a difference!

PROMOTE YOUR BRAND AND BE SEEN

KANSAS INDEPENDENT OIL & GAS ASSOCIATION

KIOGA

THE VOICE OF THE KANSAS INDEPENDENT PETROLEUM INDUSTRY

Published six times per year, *KIOGA Magazine* is a one-stop shop for all independent oil and natural gas industry news written for professionals in the field. As a recognized industry publication with an established readership and trusted content, it makes a targeted impact. Advertise directly to your peers and get noticed.

28 MILLION

KANSAS OIL PRODUCERS PRODUCE MORE THAN 28 MILLION BARRELS OF OIL

12,000+

KIOGA Magazine reaches more than 12,000 independent oil and natural gas producers.

100,000+

More than 100,000 Kansans are employed in the independent oil and gas industry.

$2.1 BILLION

Reach CEOs, Presidents, Directors, Purchasing Agents, and Senior Management in the $2.1 billion oil and gas industry throughout the state of Kansas.

For more information,
contact E&M at p. 800-572-0011
advertising@emconsultinginc.com

KIOGA
Kansas Independent Oil & Gas Association

Kansas Independent Oil & Gas Association

MEMBERSHIP APPLICATION

THANK YOU FOR YOUR COMMITMENT TO KIOGA.

Please indicate your desired membership level and return this form, along with payment to:
800 SW Jackson Street, Suite #1400, Topeka, Kansas 66612-1216.
You may also join online at www.kioga.org.

Company: _____

Name: _____ Category: _____ Operator #: _____

Address: _____

City: _____ State: _____ Zip: _____ County: _____

Office Phone: _____ Cell Phone: _____

Email: _____ Website: _____

How do you prefer to receive communication from KIOGA? _____ Email _____ Mail

_____ Enroll me as a Producer Member and bill me accordingly.
(If you are an operator in Kansas, we ask you to consider joining as a producer member. Contact KIOGA for more details.)

_____ Enroll me as a Regular Member at $300.00 _____ Voluntary Public Relations Fund at $25

For my annual KIOGA dues investment of $ _____,

Please charge my: _____ Mastercard _____ VISA _____ Discover _____ AMEX

Account Number: _____ Exp. Date: _____

_____ Find my check enclosed

KIOGA
New Members

We welcome the following members to the KIOGA family. Thank you for your continued support!

Mike Bradley
Canyon Operating, LLC

Harrison Gilliland
HG Oil Holdings, LLC

Joshua Holmes
Hoco

Brock Holzmeister
High Plains Machine, LLC

Gaylyn McGregor
Mariner Wealth Advisors

Jason Phillips
Phillips Southern Electric Co., Inc.

United Crane Service, LLC

Randy Rodriguez
ONEOK

Mike Stevens
Kamen Wiping Materials

KIOGA CALENDAR

Event Name	Date	Location
IPAA Midyear Meeting	July 20–22, 2022	Colorado Springs, CO
AIPG 2022 National Conference	August 6–9, 2022	Marquette, MI
Kansas Environmental Conference	August 9–11, 2022	Manhattan, KS
KIOGA 2022 Annual Convention	August 14–16, 2022	Wichita, KS
Kansas State Fair	September 9–18, 2022	Hutchinson, KS
SPE Annual Technical Conference	October 3–5, 2022	Houston, TX
Kansas Economic Outlook Conference	October 6, 2022	Wichita, KS
AAPG Midcontinent Section Meeting	October 7, 2022	Rolla, MO
Oklahoma Oil & Natural Gas Expo	October 13, 2022	Oklahoma City, OK
IOGCC 2022 Annual Conference	October 16–18, 2022	Baltimore, MD
EKOGA Annual Meeting	October 20–21, 2022	Mayetta, KS
Governor's Water Conference	November 16–17, 2022	Manhattan, KS

FOLLOW US ON @KIOGA @KIOGAKansas

The Kansas Independent Oil & Gas Association (KIOGA) believes in seeking common ground, through common sense solutions, to the challenges facing the Kansas oil and gas industry. Our bipartisan approach provides a uniquely powerful voice for our members at the state and national level. **Our work is critical. Your support is vital.**

REDUCE YOUR CREDIT CARD PROCESSING FEES

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VISA DISCOVER

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What is ERC?

Bottom Line Savings helps business owners receive money back from the Employee Retention Credit (ERC) federal grant. This ERC program differs greatly from the Paycheck Protection Program (PPP) and is much easier to apply for. Bottom Line will submit and collect a few important documents making this program turnkey for our owners.

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

You don't need a sales reduction to qualify for ERC. Operational impacts to your business will qualify you as well.

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

Your business could be getting up to $8,000-$26,000 per employee in Employee Retention Credits (ERC) even if you received PPP loans.

Our experts at Bottom Line will help you maximize your refund!

As a valued partner, **Bottom Line** will:

- Identify how you qualify for the ERC Program
- Outline your specific ERC calculations to maximize the credit
- Help you claim the credit
- Ensure proper payroll tracking and documention

Apply today and an ERC Specialist will contact you directly.
Please visit **www.tryerc.com**

BottomLine CONCEPTS®
We qualify for refunds & reconsider for savings

Inc. 5000

KIOGA

Kansas Independent Oil & Gas Association
800 SW Jackson Street, Suite #1400
Topeka, KS 66612

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