

KIOGA 2023 Annual Convention & Expo a Resounding Success!

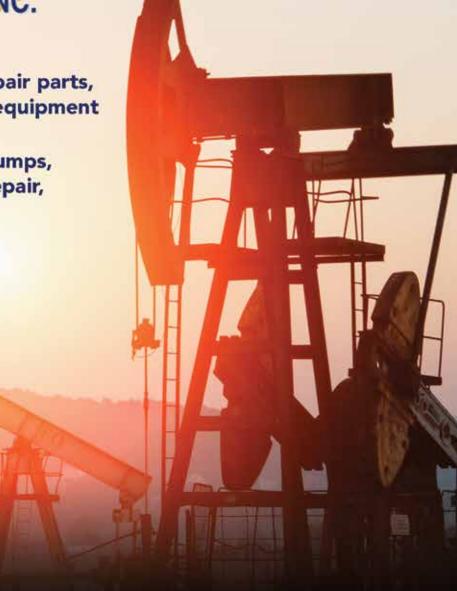
Kansas Coalition Working Toward Development of Regional Hydrogen Hub Opportunities Arise from Addressing Critical Issues



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LOOKING AHEAD TO KIOGA'S FUTURE



DANA WREATH KIOGA CHAIR

IF POLICYMAKERS
BELIEVE THE
PROPAGANDA THAT OIL
IS GOING AWAY, THEY
MAY BE MISLED INTO BAD
OR DANGEROUS POLICY
DECISIONS THAT AFFECT
NATIONAL SECURITY."

would like to thank the membership of KIOGA, and board members for the opportunity to serve as chairman of this great association for the next two years, and I look forward to working with President Ed Cross, the executive committee, and all KIOGA members. I would also like to specifically thank Adam Beren and Berexco for allowing me to take the time to fulfill this role. Berexco has had a deep commitment to KIOGA for many years because we see value in KIOGA and the essential work KIOGA does for the entire oil and gas industry.

For those who may not know me, I come to this role having worked as an engineer for over 30 years and have experience operating oil and gas wells in eight states. Over the years, I have seen good, bad, and terrible examples of regulatory efforts at both the state agency and legislative levels. I hope to work with Cross to help protect the Kansas industry from bad examples we have seen in other states and find ways to improve our operating climate.

I would also like to congratulate Andrea Krauss for her excellent leadership as our Chair the past two years. During her tenure, the organization was strengthened and grew in membership and influence. That's certainly a track record to be emulated, and I hope we can continue along that path.

We have now completed another fantastic annual convention, which was a great success—our 86th. This year, there were over 700 attendees and over 70 Trade Show exhibitors. I want to express my deepest appreciation and gratitude to President Ed Cross, Holly McGinnis, Convention General Chairman Adam Petz, and the rest of the KIOGA staff and volunteers for all their hard work and long hours in making this such a fun and successful convention. In addition, on behalf of KIOGA, I want to express our gratitude to all the convention sponsors, trade show participants, and hospitality suite hosts for their major contribution to the success of this year's convention.

During my time on the Board and as Chair-elect, I have been participating in conference calls, in-person meetings and had the opportunity to really see the inner workings of KIOGA firsthand. I can report to the membership today that KIOGA is strong in membership, strong in influence with key decision-makers, and strong financially. I am so very impressed with the dedicated members serving on committees, the board and those working with Cross and McGinnis. And of course, Cross and McGinnis continue to do excellent work—really, we are fortunate to have them. I have seen firsthand what happens in



other states when you don't have an Ed Cross on the job. We don't want to go there.

Frequently, we may see "news" articles claiming the world will not need oil and gas, or at least it is soon to be phased out. I suppose if someone reads enough of this propaganda, they might question the relevance of oil and gas to the Kansas economy and the relevance of KIOGA. However, the facts show that oil and gas will still be needed for many decades in the future, and its use will be growing worldwide. For example, in June 2023, the International Energy Agency (IEA) revised its estimate of global oil demand growth for 2023 to 2.3 million bopd, which will push global oil to a record level of 102.3 million bopd. OPEC, in June 2023, forecast that oil demand will continue to grow through at least 2045. Kansas oil and gas production will remain a crucial component of the KS economy for many years to come.

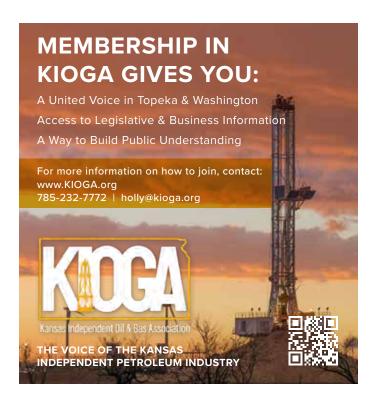
If policymakers believe the propaganda that oil is going away, they may be misled into bad or dangerous policy decisions that affect national security. The massive drawdown from the SPR we witnessed in the last 24 months has put the U.S. reserve at record-low levels. One can only assume the administration dismissed the "S" in SPR under the notion that we don't really need oil strategically. However, I wonder how many tanks, jet fighters and armored personnel carriers currently in action in Ukraine are running on solar or wind power? It is very important KIOGA members continue to communicate with our political leaders the critical need to maintain a Strategic petroleum reserve because the industry cannot ramp up oil production overnight in a crisis. I suspect the fact that there would be significant lag time for increased oil production is sometimes missed by national political leaders.

I look forward to working with Cross, McGinnis, and all KIOGA members as we work to get our message across at all levels of society. I have found, over the years, that

to communicate with people about complicated issues is to just tell the truth and tell it in a clear, straightforward manner. Ed Cross is very good at this. If we communicate well, we will make a difference. K

DanalVreath

KIOGA Chair





EDWARD CROSS KIOGA PRESIDENT

This is What Happens When **POLITICAL ORTHODOXY DRIVES ENERGY POLICY**

A Message from your KIOGA President, Edward Cross

ebate continues across the country on our nation's energy future. The competing visions, however, are not just philosophical arguments. There are real differences between these two visions and their outcomes on our economy,

On the one hand, we have the energy reality that the U.S. can lead the world in the production of oil and natural gas, where consumers enjoy almost unprecedented energy security. This pro-energy

consumers, and our way of life.

vision means energy from all sources, including oil and natural gas, generates economic growth and reduces carbon emissions.

On the other hand, extreme environmental activists work to obstruct energy development and infrastructure projects, reducing our energy options under a false belief that oil and natural gas production and use are incompatible with environmental progress. Their vision is one of constrained energy choices, with less certainty and reliability, less assurance of affordable power, and higher energy costs.

President Biden and his supporters

domestic oil and natural gas production, including carbon and/or methane tax proposals, unilaterally increasing federal regulation of oil and natural gas production, and proposing to eliminate critical oil and gas cost recovery tax provisions.

Insane regulations and executive orders are becoming a hallmark of the Biden presidency. The Biden administration's actions make it harder for our economy to recover and damage our nation's future energy security.

That's not only bad politics; it's bad policy and an unnecessary drag on the economy. This is an example of what happens when political orthoenergy policy right. When we hear





ulatory burdens on U.S. businesses without any basis in science, we see a political agenda at work—all at the expense of American consumers.

Increasing taxes and regulations results in fewer jobs because businesses spend their resources on tax burdens and regulatory compliance instead of job creation. When tax expenditures and regulatory costs increase more than the real economy, the results are destructive to economic growth. The wrong governmental policy framework generates the wrong policy, and this is what we have been seeing in Washington. We need a change in basic policy.

The oil and natural gas industry can be part of the solution to our nation's energy policy challenges. Entrepreneurs in the private sector and smart, state-led policies have created and will continue to drive American energy leadership. And no state is a better example of what good energy policy can mean than Kansas.

For decades, Kansas has been at the forefront of all aspects of the American energy sector and continues to be a leader. The people of Kansas have long demonstrated that developing energy resources that promote economic growth need not come at the expense of the state's stunning beauty, delicate ecosystems, and other natural resources.

I think lawmakers and regulators in Washington could learn much from how Kansas' oil and natural gas industry, state regulators, and Kansans from every part of the state work together to create energy policies that encourage safe and responsible energy development, protect the environment, and provide economic growth.

Inexpensive energy is necessary for economic advancement of the world's poor and for economic recovery. Ideological opposition to fossil fuels is an anti-human stance that views ordinary people not as problem-solving sources of ingenuity but as only mouths to feed, producing environmental damage.

We need a national energy policy based on science, the free market, and entrepreneurial spirit. Those who act on our behalf at all levels of government should use those principles as the foundation for the energy policy decisions.

The U.S. has a unique opportunity to show the world how energy abundance can be used as a positive force to lift people up, which is different than the philosophy of embracing a zero-emissions world.

We should work to ensure that more people have access to safe, affordable, and reliable energy. Because to rise out of poverty and enjoy health and safety, people need more energy, not less.

American energy policy is not a Republican issue or a Democrat issue. It is an American prosperity and leadership issue. The American people want, expect, and deserve elected leaders who will place what's best for our state and nation's economy and energy future above partisan ideology and political posturing.

I strongly believe the American people need and want moral, intellectual, strategic clarity, and courage from our state and federal policymakers.

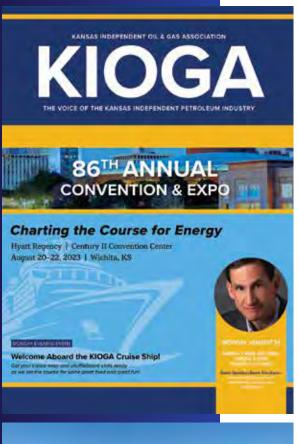
Policymakers at all levels should pursue energy policies that drive economic growth, lower costs for consumers, protect the environment, increase American competitiveness, and use our considerable resources to lift people up. **

Edward P. Cross

KIOGA President

AMAZING SPEAKERS— INVIGORATING EVENTS

KIOGA 2023 ANNUAL CONVENTION & EXPO A RESOUNDING SUCCESS!





ver **730** participants from oil and gas exploration and production companies, service/supply companies, financial institutions, and government agencies converged on Wichita for the KIOGA 86th Annual Convention and Expoheld August 20–22, 2023, at the **Century II Performing Arts & Convention Center.** Also, over 70 booths filled the exhibitor hall for a well-attended event.

The 2023 KIOGA Annual Convention focused on **Charting** the Course for Energy. Many legislators, government officials, dignitaries, and business leaders from around the state and nation joined in the convention including U.S. Senator Jerry Moran, U.S. Senator Roger Marshall, U.S. Congressman Ron Estes, U.S. Congressman Tracey Mann, U.S. Congressman Jake LaTurner, Kansas Attorney General Kris Kobach, Kansas Secretary of State **Scott Schwab**, Kansas State Treasurer Steve Johnson, KCC Chairman Susan Duffy, KCC Commissioner Dwight Keen, and KDHE Deputy Secretary of Environment **Leo Henning.** In addition, 21 Kansas State Senators, 28 Kansas State Repre**sentatives,** and 33 state agency officials and other special guests joined in the convention.

Reviews and comments from convention attendees were very positive including:

"It was one of the greatest KIOGA meetings I've ever attended. I also heard many positive comments from other regarding this convention.

Thanks again for everything you do!"

"It was an honor to participate in this amazing conference! Absolutely first class all the way."

"I have to tell you I have planned many events in my career as a development person and I know what it takes to put on a seamless show! Congratulations on such a huge attendance, a huge and diversified expo, interesting speakers, unique touches like the cruise ship theme. Fabulous!!"

The Chairman's welcome reception kicked off the convention, where the group was entertained by the music of the William Flynn Trio. The KIOGA Convention Committee, led by Adam Petz, once again, developed an outstanding program offering excellent speakers, a wide variety



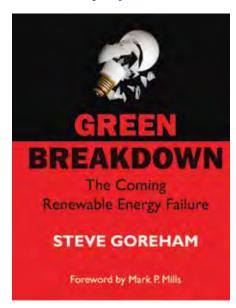
of exhibitors, and entertainment. Convention Coordinator, Holly McGinnis, did an outstanding job organizing the logistics. McGinnis was also helped by Brenda Buffum, Liz Klausman, and Ann Cook. A great deal of teamwork made this year's convention an overwhelming success. Convention participants were able to share ideas, network with peers, participate in thought-provoking sessions, and hear updates on KIOGA's association activities.

Keynote Speaker—Steve Goreham

Convention attendees heard a phenomenal keynote address from Steve **Goreham** during the luncheon plenary session on August 21. Goreham is a speaker, an author, a researcher on environmental issues, and an independent columnist. He's the Executive Director of the Climate Science Coalition of America and an advisor to the Heartland Institute. He has over 30 years of experience in Fortune 100 and private companies in engineering and executive roles. Goreham is the acclaimed author of four books on energy and the environment including his most recent book titled Green Breakdown: The Coming Renewable Energy Failure.

Goreham provided a compelling presentation titled **Energy Crisis**, **Net Zero**, **and Oil & Gas: Possible Futures**. Goreham provided a thoughtful and informed presentation regarding issues affecting cli-

mate and energy policy. His presentation was a tremendous success and a highlight of the convention. Response from convention attendees who heard his presentation was immediate and overwhelmingly positive. Goreham signed several books for interested parties at the KIOGA booth exhibit following his presentation.



Trade Show

For the 24th year, we were excited to host our two-day trade show. The 2023 KIOGA Convention saw **71 booths** participate in the trade show expo. A cocktail mixer



kicked-off the trade show. We want to extend a special thanks to our exhibitors who made the 2023 KIOGA Annual Convention trade show a resounding success!

Technical Sessions

The breakout technical presentations made during the convention were well-attended. One of the morning technical sessions saw nearly 200 folks listen to a forum with members of the Kansas Congressional delegation including U.S. Senator Roger Marshall, Kansas

Congressman Ron Estes, Tracey Mann, and Jake LaTurner. The forum titled "Energy Policy Challenges—A View From Capitol Hill" was moderated by KIOGA President Edward Cross. "This administration has placed its political agenda ahead of economic policy," said Senator Marshall. "Joe Biden's policies are absolutely an attack on American energy and, indirectly, the American

people." The panelists spent about 1½ hours discussing energy policy issues, providing insights, and answering questions from the audience.



Another concurrent morning session looked at Kansas Geological Survey Initiatives. **Dr. Jay Kalbas,** Director of the Kansas Geological Survey (KGS), State Geologist, and professor of Geology at the University of Kansas discussed national and regional perspectives on applied research, service, and education and introduced new KGS initiatives in a presentation titled "Energy, Water, Hazards, **Defense, and Materials: New Perspectives on Research and Service Work at the Kansas Geological Survey."**

The afternoon technical sessions saw two concurrent sessions with subject matter experts discussing Kansas Corporation Commission (KCC) issues and environmental sustainability issues. Dwight Keen (KCC Commissioner), Ryan Hoffman (KCC Oil & Gas Conservation Division Director), and the four KCC District Supervisors (Kenneth Sullivan, Jeff Klock, Troy Russell, and Case Morris) provided a very insightful



panel discussion of current issues facing the KCC at the state and federal levels with insights into local topics from the district perspective in a presentation titled "Kansas Corporation Commission—Current Conservation Issues and Prospective Challenges."



A second concurrent session titled
"Environmental
Sustainability
for Low-Volume
Wells" saw David
Stewart, Chief Sustainability Officer
and Vice President
of Environmental

Solutions for Greenfield Environmental Solutions Group engage operators of low-volume wells to relay information for managing exposure to the upcoming methane emissions charge, the methods and technologies for measuring and reducing emissions from low-volume wells, and risk mitigation and lower cost plugging and abandonment techniques.



Entertainment

"Welcome Aboard the KIOGA Cruise Ship!" was the theme for the evening entertainment function. Convention attendees enjoyed food and fun from different Ports of Call. Lots of activities kept convention attendees entertained



with an arcade, shuffleboard, casino, great music, and more. Attendees also participated in a silent auction that included a wide variety of items.

Golf—Sporting Clays—Pickleball— Bingo—Spouse Auxiliary Events

The Annual KIOGA Golf Tournament hosted 177 golfers and was held at Crestview Country Club using both the North and South Courses. The KIOGA Sporting Clays Tournament saw 36 shooters, the pickleball tournament saw 16 players, and Bingo Bash saw 29 participants.



The Spouse Auxiliary Event saw participants tour the

botanical gardens at *Botanica Wichita* with food and honey tastings as well as a visit to *The Tea House* with more food and tea pairings.

Special thanks goes to our members, sponsors, contributors, supporters, and exhibitors for making the KIOGA 86th Annual Meeting and Convention a resound-







ing success. With this year's convention behind us, we begin planning for more value-added features to make next year's convention even more successful! κ

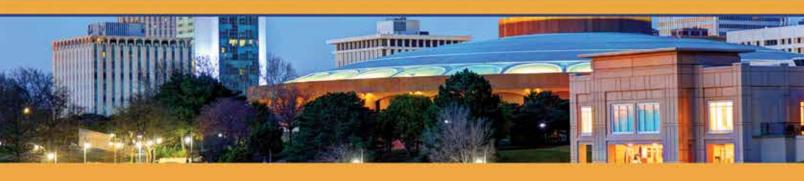


THE 2023 KIOGA ANNUAL CONVENTION FOCUSED ON CHARTING THE COURSE FOR ENERGY. MANY LEGISLATORS, GOVERNMENT OFFICIALS, DIGNITARIES, AND BUSINESS LEADERS FROM AROUND THE STATE AND NATION JOINED IN THE CONVENTION."



KIOGA ANNUAL CONVENTION & EXPO

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BIDENOMICS—PAY MORE, GET LESS

hile jetting across the country trumpeting the supposed success of "Bidenomics," Vice President Kamala Harris had this to say, "Most Americans are a \$400 unexpected expense away from bankruptcy."

The White House must not be paying attention to record inflation, declining income, and concerning job trends. What a difference we have experienced over the last two and a half years. Most destructive for the economy has been the historic federal spending spree. The federal government has added \$4.8 trillion in new spending, which the Federal Reserve said was the main inflation contributor.

Over the last two and a half years, in the name of climate change, the federal government did much to impede American oil and natural gas production. They blocked pipelines, delayed exports, cancelled lease sales, proposed new oil and natural gas regulations, and slowed permits.

Biden erroneously claims that his energy policies are a panacea that will offer Americans the best of both worlds, saving money and protecting the environment. The president has made poor policy choices about many things—but when it comes to energy, he's never been more wrong and has weakened our country in the process. In two and a half short years, we have gone from American energy dominance to American energy despair.

Every second of our lives revolves around energy. It's not just about electricity for our fridges and gas for our cars, although those are significant. We need energy to power the production, manufacturing, packaging, shipping, and marketing of every item we purchase. From eggs and aspirin to socks and dish soap, literally everything we use depends on energy.

Wind and solar energy have always turned out to be more expensive and less reliable than fossil fuels. Environmentalists claim that renewable energy will alleviate all our energy woes if it can only get the right boost from the government (which, of course, means from us, the taxpayers).

Like his Democratic predecessor Barack Obama, Biden has boldly claimed that "green jobs" will kickstart the economy and save America—that all we need to make wind and solar energy viable is a little more money from the federal government. Not surprisingly, it's too good to be true.

In the 2010s alone, the federal government dropped over \$200 billion on energy subsidies. Wind and solar companies receive over \$20 per megawatt hour in federal subsidies.

Yet, despite decades and hundreds of billions in financial aid from federal and state governments, renewable energy moved from 3% of our energy supply to just 4%.

And enticing more workers to the industry won't solve the problem. The main flaw with green jobs is their inefficient use of the workforce. Energy expert Robert Bryce calls it the "iron law of power density": that renewable energy is less useful because it requires vastly more resources than fossil fuels.

Bryce means primarily natural resources like mined minerals and land, but the same applies to labor. Wind and solar require significantly more workers per unit of energy created than fossil fuels and nuclear.

Imagine pulling up to a drive-through to order a burger and discovering your food is agonizingly slow to prepare and 12 times more expensive—not just because of inflation, but because 12 workers were required to put a burger together. You would probably drive across the street

to a competitor the next time you need a quick bite.

This is the problem with Bidenomics. You pay more for less efficient and less reliable service. While the president and vice president travel about America touting their plan to create more jobs, it's because renewable energy isn't dense energy or efficient.

For example, launching 50,000 "green" jobs in Spain costs \$38 billion—over \$700,000 per job. That massive cost to taxpayers meant Spaniards had less money in their pockets to spend on essentials, let alone to invest for their families' futures, give back in charity, or put toward education and personal betterment.

Eventually, the burger analogy falls apart because when it comes to energy, you can't just switch brand loyalties or pack a sack lunch instead. Our lives revolve around and are impossible without energy.

On the long-term scale, propping up unreliable renewable energy and promoting green jobs would cause catastrophic economic fallout and catastrophic attrition from other industries.

In Biden's fantasy world of renewables only and zero emissions, only the wealthiest of the wealthy would enjoy the luxury of constant electricity, easy transportation, and affordable goods and services. Unfortunately, that may be the goal, not the consequence—at least if you listen to Biden advisors advocating for a "liberal world order."

Unfortunately, it seems that serving the American people isn't the Biden administration's priority. Otherwise, it would unapologetically support the affordable, reliable energy resources produced right here in America—oil, natural gas, and clean coal—that can return our nation to economic prosperity. κ



CONGRESS RETURNS TO WASHINGTON KIOGA ENGAGES IN SEVERAL CRITICAL ENERGY ISSUES

Congress returned to Washington after Labor Day to begin the session. Policy-makers face a list of unfinished business and looming deadlines. KIOGA continues to engage in addressing energy policy challenges.

KIOGA has provided key federal policy-makers input on critical oil and gas tax provisions, crude oil market dynamics, addressing flaws in the "Green New Deal," facts about oil and gas industry emissions, and more. In addition to the Kansas Congressional Delegation, KIOGA has communicated with over 30 federal policymakers (both Democrat and Republican) this year.

"We stand at a crossroads for the nation's energy future, and the choices policy-makers make in 2023 and beyond will determine whether we build on America's energy progress or shift to foreign energy sources with lower environmental

standards," said KIOGA President Edward Cross. "You can't address the risks of climate change without America's oil and natural gas industry, which continues to lead the world in emissions reductions while delivering affordable, reliable, and cleaner energy to all Americans."

Federal Energy Policy Dynamics

KIOGA continues to engage in addressing energy policy challenges. KIOGA provided input to key federal policymakers on President Biden's FY 2024 budget, national energy policy, energy tax issues, EPA oil and gas methane emission issues, U.S. Fish & Wildlife Service (USFWS), lesser prairie chicken concerns, and more. In addition to the Kansas Congressional Delegation, KIOGA has communicated with over 30 key federal policymakers this year.

The U.S. Senate returned to Washington on September 5, and the U.S. House of

Representatives returned on September 12 with just 25 calendar days left in the 2023 fiscal year.

This fall, two appropriations bills will be negotiated to avoid a limited government shutdown. The U.S. House appropriations bill includes billions in additional rescissions from the *Inflation Reduction Act*. In addition, the nation's \$886 billion defense policy bill for next year will also be negotiated. President Biden said he would veto the budget bill to protect leftist priorities this fall.

Most see a government shutdown as unlikely, but they could default to a year-long continuing resolution. That would mean all federal spending would be frozen at the prior fiscal year's levels until a new final budget is passed. \mathcal{K}

Green "Transition" to Renewable Energy Not Happening—Daniel Yergin Sets Out the Reality



e're constantly told nowadays that an "energy transition is underway, from the fossil-fuel powered world of yesterday to the renewables-powered one of tomorrow. But is this actually happening?

For Daniel Yergin, Vice Chairman of S&P Global and author of best-selling books like The *Prize* and *The New Map*, the answer is complex and fraught with uncertainty, far more than policymakers in the western-developed world would like. Yergin recently assessed the status of what is referred to as the energy transition, and found it has, in fact, evolved into a set of widely disparate transitions among nations in differing geographies and with differing states of economic and societal development.

"I think that what drove this study on energy transition is the sense that the last two years have demonstrated that it is more complicated and indeed more challenging than just drawing a scenario and putting numbers on it and saying this is how it would happen," Yergin says, adding that priorities of national energy security have risen to increased prominence in the wake of Russia's ongoing war on Ukraine.

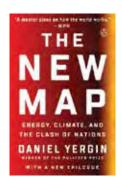
He points to Germany, long a leading proponent of renewable energy, as a prime example of this reality.

"Germany would not have given a minute's thought to importing liquefied natural gas from the United States two years ago, but is now importing US LNG and building import terminals, which just wouldn't have happened before," he points out. "So, when governments, even Western governments, are faced with energy security issues, price issues, they kind of have to rethink their policies." He is quick to add, though, that Germany's new-found appetite for US LNG does not mean Germany has abandoned its climate commitments, just that the shifting

geopolitical situation forced officials to rethink and adjust the direction of its transition to bolster energy security.

For China, no such adjustment has been necessary, since the Xi Jinping government has always prioritized energy security above climate goals. China, which retains its nominal status as a "developing nation" in the eyes of the UN and other global organizations despite having the world's second-biggest economy, has been happy to let western-developed nations sacrifice economic and grid stability in pursuit of "net-zero by 2050" goals while it has continued to commission

THE DIRECTION AND PACE OF WHATEVER TRANSITION ULTIMATELY OCCURS WILL BE DICTATED BY REAL-WORLD COMPLEXITIES AND EVENTS, NOT BY SCHEMES PROMOTED IN BRUSSELS, WASHINGTON D.C., AND LONDON."



hundreds of new coal-fired power plants and become the world's biggest importer of crude oil. Even the timing of China's own climate commitment—net-zero by 2060, not 2050—

reflects the priority Xi and his ministers afford energy security in their thinking. A similar dynamic is at play in the world's most populous country, India, whose own climate commitment timing is 2070, even further out into the future.

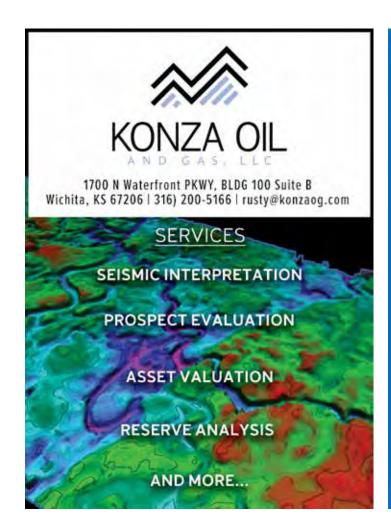
Likewise, the study points out that developing nations in Asia, Africa, and other regions continue to push back on western efforts to force them to abandon the use of fossil fuels to grow their own economies and allow their people to rise out of energy poverty in the same way those western nations have enjoyed over the course of the last 160 years.

"People from all over Asia have a very different perspective because they said, 'you know, we need energy to grow, we need natural gas to grow," he says. "We'd like to use natural gas to replace coal in electric generation. It's a very different agenda."

In *The New Map*, Yergin sets out the reality that past energy transitions, like the one in the UK from wood to coal that began in the 1500s, have taken place across a century or more and have never ended with the former energy source being abandoned. In fact, the world burned more wood for energy in 2022 than ever before, just as it used more oil, coal, and natural gas than in

any other year on record. At the same time, though, we currently see heavily subsidized renewable energy sources like wind and solar rapidly expanding, along with a myriad of innovations taking place in battery technologies, hydrogen, and modular nuclear facilities.

What it all boils down to is this: the prevailing narrative being pushed by policymakers, activists, and much of the western news media of an energy transition that will dramatically reduce the use of fossil fuels and achieve net-zero emissions by 2050 is a fantasy. The direction and pace of whatever transition ultimately occurs will be dictated by real-world complexities and events, not by schemes promoted in Brussels, Washington D.C., and London. κ





KANSAS COALITION WORKING TOWARD DEVELOPMENT OF REGIONAL HYDROGEN HUB



WE ARE EXCITED TO PARTNER WITH MAJOR INDUSTRIAL AND GOVERNMENT PLAYERS TO PUT FORWARD A SUCCESSFUL PROPOSAL FOR ECONOMIC DEVELOPMENT AND ENERGY DIVERSIFICATION."

coalition of Kansas public entities and private partners have applied for federal funding that could make Kansas a regional hub in the emerging hydrogen economy.

The Kansas-based HARVEST Hydrogen Hub Coalition-which includes the University of Kansas and dozens of partners spanning various industry sectors—is pursuing a full application for the U.S. Department of Energy's Regional Clean Hydrogen Hubs Program, which will allocate up to \$7 billion in federal funds to develop as many as 10 regional clean hydrogen hubs across the nation. Successful applicants will establish regional networks of hydrogen producers, consumers, and local connective infrastructure-all toward the goal of building a robust national hydrogen-based energy sector that generates low-cost sustainable power, stimulates economic growth, and benefits communities.

The U.S. Department of Energy (DOE) encouraged the HARVEST Coalition to

pursue a full application for the Regional Clean Hydrogen Hubs Program. The HARVEST Coalition was one of just 33 applicants to earn official encouragement to move forward.

"We are excited to partner with major industrial and government players to put forward a successful proposal for economic development and energy diversification," said Jay Kalbas, the state geologist of Kansas and director of the Kansas Geological Survey at KU, who chaired the coalition effort. "Kansas has a unique energy portfolio and storage capabilities that, coupled with natural and human resources, make it a premier location to grow the nation's hydrogen production capabilities. We are proud of our partners and companies in Kansas leading the way to develop this resource while showing that hydrogen can be a major driver of economic growth for Kansas and the Midwest."

The Coalition

The HARVEST Hydrogen Hub Coalition is an alliance of public and private en-

tities in Kansas—including Black & Veatch, Evergy, NextEra Energy, and Enel Green Power, to name a few—that have a strong interest in the development of a productive hydrogen-based energy sector that supports a range of economic activity and acts as a hub for the future national hydrogen infrastructure.

The HARVEST hydrogen hub's concept proposes to utilize industry investments of more than \$1 billion and matching funds from the DOE to advance production and usage plans in three defined regions of the state. In so doing, it leverages several distinctive factors that position Kansas to be a uniquely productive leader in the nation's hydrogen ecosystem, including:

- Some of the lowest wholesale electrical generation costs in the nation, fostered by significant electrical generation from wind, solar, and nuclear sources
- A strategic location in the center of the United States with a robust transportation infrastructure



- Robust agricultural and industrial sectors that can readily consume derivative products made from hydrogen
- Extensive underground storage potential in salt deposits that can be transitioned into storage caverns

The coalition also benefits from KU's research expertise, infrastructure, and status as one of the nation's leading research universities. Specifically, the statewide hydrogen initiative dovetails well with KU's "Earth, Energy + Environment" strategic research theme and with

KU's commitment to fostering economic growth and prosperity in Kansas through the university's Office of Research and Office of Economic Development.

"Our coalition is united by an extraor-dinary vision of what is possible for the state and region if we are able to act decisively to take full advantage of Kansas' remarkable resources," Kalbas said. "This program offers the opportunity to infuse billions of dollars into the region's economy to improve energy security and expand access to key commodities while placing Kansas at the heart of a new nationwide ecosystem."

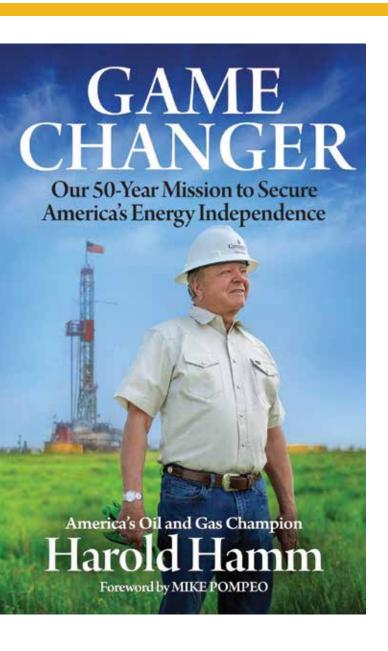
The HARVEST Hydrogen Hub is currently moving forward. The DOE is expected to announce funding recipients in fall 2023. κ



GAME CHANGER

Our 50-year Mission to Secure America's Energy Independence

BY HAROLD HAMM



A day doesn't go by without energy in the headlines. From banning gas stoves to prices at the pump to threats to the world's energy supplies, energy is front and center. Most of what we are hearing is high-emotion, low-fact misinformation offered by folks who have no clue what they are talking about.

Game Changer is the story of Harold Hamm and his fifty-year journey battling conventional wisdom and, in the process, helping restore America as an energy superpower. How did he do it? With horizontal drilling. What Hamm did was game changing—for his country and the world.

In Game Changer, Hamm explains:

- Why American Energy Independence is the most important policy to guarantee our long-term economic and national security.
- How the conversion to natural gas for electricity production in the U.S. has led to the largest declines in emissions in the industrialized world.
- Why much of the energy narrative is distorted by money, politics, activism, and virtue signaling.
- Why the so-called "energy crisis" in America is self-inflicted.

We've been relentlessly told that oil and natural gas is the enemy, that humanity's very existence depends on its extinction. Yet our whole world—your world—runs on it.

Game Changer invites you to learn the real story, the story we all need to hear, told through the common-sense eyes of the man who has led what he calls the American Energy Renaissance. If you care about your future, and the future of your kids and grandkids, read this book. κ

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Kansas Oil & Gas Industry Leaders Honored

KANSAS STATE SENATOR TY MASTERSON AND BARRY HILL RECOGNIZED FOR THEIR LEADERSHIP



Kansas State Senator Ty Masterson receiving the KIOGA President's Leadership Award from KIOGA President Edward Cross

Photo Courtesy of American Oil & Gas Reporter



Barry Hill accepting the KIOGA Outstanding Service Award from KIOGA President Edward Cross

Photo Courtesy of American Oil & Gas Reporter

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everal oil and gas industry leaders were recognized for their dedication, participation, and commitment to

the Kansas oil and natural gas industry during the KIOGA Board Meeting on August 20 at the 2023 KIOGA Annual Convention. Kansas State Senator Ty Masterson received the 2023 KIOGA President's Leadership Award. In addition, Barry Hill received the 2023 KIOGA Outstanding Service Award.

KIOGA President's Leadership Award—A special award to recognize an individual who has made unique contributions to the success of KIOGA's state and/or federal advocacy efforts.

The 2023 KIOGA President's Leader-ship Award recipient was **Kansas State Senator Ty Masterson,** President of the Kansas Senate. Senator Masterson has been instrumental in advancing KIOGA legislative priorities and protecting the Kansas oil and gas industry. Honoring Senator Masterson with the KIOGA President's Leadership Award is a small way we can say thank you for his extraordinary efforts. Senator Masterson joins past KIOGA President's Leadership Award winners U.S. Senator Pat Roberts, Adam Beren, Richard Koll, Steve Dillard,

Dave Dayvault, David Nickel, Andrea Krauss, Kansas State Senator Rob Olson, Dave Murfin, Tim Hellman, Kansas State Representative Troy Waymaster, and Dick Schremmer.

KIOGA Outstanding Service Award—A special award to recognize an individual who has made unique contributions to the guidance of KIOGA operations and the KIOGA Board of Directors. The winners of this award have often subordinated their personal gain to help the industry as a whole with their tireless efforts and contributions.

The 2023 KIOGA Outstanding Service Award recipient was Barry Hill, Chief Executive Officer of Vess Energy Group in Dallas, Texas. Hill's outstanding efforts and contributions to restructure and improve KIOGA operational efficiencies and his phenomenal efforts to work serving as KIOGA's Investment Committee Chair and KIOGA East Vice Chair have been a great benefit to the association and the entire Kansas oil and gas industry. Hill joins past KIOGA Outstanding Service Award winners Tim Scheck, Klee Watchous, Adam Beren, Alan DeGood, Mark Shreve, Jon Callen, Nick Powell, Joe Schremmer, Jeff Kennedy, Scott Fraizer, Alan Banta, and David Bleakley. K





Lesli has been an invaluable resource to my company by finding ways to reduce costs and helping us stay current with ever-changing regulations.

-Doug Evens, DE Explorations, Inc.

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- · Water Injection Reports

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Lesli has a Bachelor's degree in Business and is a 3rd generation operator in Eastern Kansas , Lesli is Board Member for KIOGA, EKOGA & Kansas Strong.

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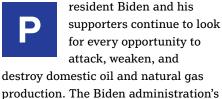
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OPINION:

THE OPPOSITE OF HELPING— BIDEN ENERGY POLICIES MISS THE MARK

BY EDWARD CROSS, PRESIDENT KANSAS INDEPENDENT OIL & GAS ASSOCIATION



production. The Biden administration's actions are making it harder for our economy to recover and are damaging our nation's future energy security.

The public primarily sees energy policy as an economic issue or an environmental issue. Republicans primarily view energy policy as an economic issue. Democrats are far more likely to view energy policy as an environmental issue.

The energy policy challenge for President Biden and the 118th Congress is to mediate these two opposing viewpoints to create policy that is beneficial to the economy and the environment. The U.S. public wants energy policy that will help bolster the economy, protect the environment, and require very minimal personal sacrifice by the consumer.

President Biden's State of the Union speech last February focused on three problems: 1. The decline of U.S. industry and infrastructure; 2. The global energy crisis; and 3. The supply chain crisis. Biden portrayed himself as the solution to all three problems. But he is, in fact, a major cause.

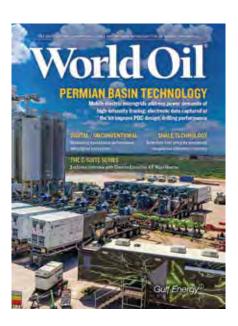
Because industry and infrastructure require development, Biden's antidevelopment environmental policies have been a major obstacle to responsible development. In his State of the Union speech, Biden asked, "Where is it written that America can't lead the world in manufacturing again?" The answer is simple. It is written in the endless anti-development and anti-energy regulations that the Biden administration continues to spew.

Biden portrayed the global energy crisis as a problem that he is solving. In fact, it is a problem he has helped cause and is making it worse with anti-fossil-fuel policies. The main cause is global anti-fossil-fuel policies championed and supported by Biden.

Restrictions on domestic oil and gas production in the U.S. are pushing operations to countries with lower environmental and human rights standards. The Energy Information Administration (EIA) says the global oil and natural gas demand will increase over the next 30 years. And nearly half of the world's energy is expected to come from oil and natural gas in 2045. That demand will be met, one way or another. If America does not meet it, it will be met by other countries that do not share our security interests, environmental standards, or values. The solutions are right here in America, and we need to seize them.

Biden's policies make things worse.

Not only has Biden been a significant cause of the global energy crisis, but he has also taken actions to compound it by continuing to threaten fossil fuel producers. Biden says, "I guarantee you, we're going to end fossil fuels," and then cannot understand why oil



companies don't invest more into increasing production.

Biden blamed the supply chain crisis on "the pandemic." The supply chain crisis is caused in part by bad pandemic policies but also by general hostility toward energy and development by the Biden administration and many other world leaders. Hostility toward energy and development makes it hard for supply chains to recover.

The oil and natural gas industry can be part of the solution to our nation's energy policy challenges. Entrepreneurs in the private sector and smart, state-led policies have created and will continue to drive American energy leadership.

It does not make sense to place unnecessary political and legal obstacles in the way of responsible American oil and natural gas production, cancel oil pipelines, discourage investment in fossil fuels, stimulate demand through outlandish spending, and then beg OPEC+ for more oil to contain inflation.

A dose of energy intelligence. The prevailing view, that the energy transition is a linear trajectory from fossil fuels to renewables, is misleading and potentially dangerous to a world that will continue to be thirsty for all energy sources.

To place expected future energy demand in some context, the 2022 *World Energy Outlook* sees total world energy demand increasing 23% from 2021 to 2045. Oil's share of total energy in 2045 will only decline from 30.9% to 28.6%. Coal will fall further, from 26.1% to 16.6%. Natural gas will rise, as will nuclear, hydro, and biomass. The biggest growth area will be renewables, which will grow from 2.6% in 2021 to 10.9% in 2045. If you are in the oil business today, you still will be in 2045.

The U.S. EIA reports that oil and natural gas supplied 68% of U.S. energy in 2022. By 2045, the EIA estimates that oil and natural gas will supply roughly 50% of U.S. energy needs.

Despite the aspirational policies attempting to define a transition away from fossil fuels, actions speak louder than words. Countries are showing every day that they are more interested in affordable energy than in paying a green premium. That's proving particularly true in light of the energy crisis, whether considering China's interest in buying Russian oil or Germany's decision to hold onto coal. Believe what you see and what is actually happening in the marketplace, not what you hear. People want an energy policy that will help bolster the economy, protect the environment, and require very minimal personal sacrifice.

The situation transcends politics.

American energy policy is not a Republican issue or a Democrat issue. It is an American prosperity and leadership issue. The American people want,

expect, and deserve elected leaders who will place what's best for our state and national economies and energy future above partisan ideology and political posturing.

I strongly believe that the American people need and want, moral, intellectual, strategic clarity, and courage from our policymakers.

The most pressing issues facing the U.S. economy in the foreseeable future are not those arising from climate change or an energy transition. Rather, the factors to watch are inflation, rising energy costs, and national security threats.

A long way to go. While the ambitious pledges from various international bodies and governments would suggest the energy transition is near, the gap between theory and reality is vast. It will likely be decades before an energy transition can take place. The energy transition may have begun, but there is a very long way to go before fossil fuel dominance is truly challenged.

The time to end the intrusion of extreme political ideology or personal agendas in

the energy policy debate is now. The only limits on our nation's energy potential will be self-imposed by short-sighted, politically motivated energy policy decisions. The American public and future generations deserve better. $\boldsymbol{\mathcal{K}}$

EDWARD CROSS has served as President and COO of the Kansas Independent Oil & Gas Association since 2003, responsible for public policy advocacy, interaction with external stakeholders, and lobbying government officials. Mr. Cross is also an active member of DEPA, and IPAA, serves as Secretary/Treasurer of the Liaison Committee of Cooperating Oil and Gas Associations, and is a Kansasappointed Associate Representative to the Interstate Oil & Gas Compact Commission. In April 2015, he was honored with the Distinguished Leadership Award from the National Stripper Well Association. Mr. Cross is a licensed professional geologist with a B.S. degree in geology and an M.B.A. from Southern Illinois University.

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Dana Wreath Becomes 2023–2025 KIOGA Board Chair

Annual Board of Directors & General Membership Meeting a Success!



Dana Wreath, Executive Vice President of Berexco, LLC, in Wichita, Kansas, became the 2023–2025 KIOGA Board Chair at the KIOGA Board Meeting held during the 86th KIOGA Annual Convention on August 20 in Wichita.

Wreath has over 30 years of experience in technical and managerial positions. He is currently Executive Vice President of Berexco, LLC, in Wichita, where he manages and supervises office and field staff. In that position, he has been a huge advocate for the University of Kansas by continuing the recruitment of KU graduates, supporting KU's research, serving on the TORP Advisory Board for many years, and supporting KU financially with a Berexco donor award. Prior to Berexco, Wreath held a position as a reservoir engineer with Mobil E&P in Houston, Texas.

Wreath earned a Master of Science Degree from the University of Texas in Petroleum Engineering and a bachelor's degree in petroleum engineering from the University of Kansas.

Wreath is very active in the oil and gas industry in the Midcontinent, having served as SPE Chairman in the Wichita Section, Board Member, and Past President of the Nebraska Petroleum Producers Association.

The KIOGA Board of Directors & General Membership met on Sunday, August 20, 2023, for the annual Board of Directors & General Membership Meeting. The meeting was held during the $86^{\rm th}$ KIOGA Annual Convention in Wichita.

Meeting attendees heard reports about the latest advocacy, public relations, and business development efforts KIOGA has engaged in to build and promote the oil and gas industry.

Board members and general membership heard reports from KIOGA Board Chair Andrea Krauss and KIOGA Investment Committee Chair John Francis. Ken White gave an update on Kansas Corporation Commission (KCC) issues, and KIOGA President Edward Cross reported to the membership on KIOGA's federal and state legislative and regulatory activities and advocacy strategy and summarized the progress of KIOGA's public information efforts. Warren Martin gave a Kansas Strong update, and David Bleakley provided the Nominating Committee report.

Two individuals (Kansas State Senator Ty Masterson and Barry Hill) were recognized for their leadership during the board meeting. See the article in this magazine for more information.

Twelve Directors were elected for a term ending in August 2027, including:

- Will Boone, Wildcat Resources, Inc., Wichita, KS
- Todd Flott, Scout Energy Partners, Dallas, TX
- Mitch Caddell, Forvis LLP, Wichita, KS
- Dylan Klaus, Vess Energy Partners, Wichita, KS
- Sean Maclaskey, Maclaskey Oilfield Services, Inc., Eldorado, KS
- Austin Mai, Mai Oil Operations, Dallas, TX
- Kyle Nemnich, K&N Petroleum, Inc., Great Bend, KS
- Daniel F. Schippers, DaMar Resources, Inc., Hays, KS
- Chris Toy, Knighton Oil Company, Inc., Wichita, KS
- Randy Trimble, Trimble & Maclaskey Oil, LLC, Gridley, KS
- Tyler Turner, Jeter Law Office, Hays, KS
- Matt Watson, Merit Energy Company, Dallas, TX

One Director was elected to replace a resigned board member whose term ends in August 2025

• Will Murfin, Murfin Drilling Company, Inc., Wichita, KS

The Directors unanimously elected the following officers:

KIOGA Trustees unanimously elected to serve on the Kansas Oil & Gas Resources Board (Kansas Strong):

- · Andrea Krauss, John O. Farmer, Inc., Russell, KS
- · Paul Simpson, Trilobite Testing, Inc., Hays, KS
- Lindsey Goodwin, Murfin Drilling Company, Wichita, KS $\, \varkappa \,$







Opportunities Arise from Addressing Critical Issues

or years, KIOGA has served as a primary source of information for policymakers, media, and the general public on issues ranging from oil and gas taxation, environmental issues, economic impact of the oil and gas industry, and more.

Today, we are under one of the most difficult and intense assaults our industry has ever faced. Promoting our goals and protecting our interests has become more challenging both in Washington, D.C., and Topeka. We are faced with the task of focusing the harsh light of reality onto the fantasy world in which too many have taken refuge. Many people live in a make-believe world that allows them to speak sincerely about an economy and society that can thrive without oil and natural gas. Somehow, in some minds, the concept that an industry can exercise its traditional goals while meeting its responsibility to protect the environment is seen as being against the best interest of the nation.

ENERGY PARADOX

While we all have our heads down trying to figure out how to operate our projects effectively, the energy sector is being transformed by a decarbonization agenda that is defining the future of global energy.

The oil and gas industry has done such a good job of creating abundant, affordable, always-available energy that the world takes it for granted. Around the world, billions of people are expecting a middle-class quality of life and its requisite: available, affordable, reliable energy. None of this demand is going away soon. Because energy is so reliable and available, the public believes they no longer require it.

We all encounter this paradox anytime we engage in a conversation about energy and the environment. Many times, the public works under the assumption that we don't need fossil fuels anymore. A stark example is anyone who wants to end oil and gas production while still benefiting from oil-and-gas-based materials and fuels.

The problem is that all that takes at least three paragraphs and 45–60 minutes to explain. In the meantime, the Biden administration and environmental activist groups integrate decarbonization into every component of its work.

KIOGA'S COMMUNICATION STRATEGY

As the debate around oil and natural gas production continues to resonate around the country, KIOGA continues to provide science-based information and informs policymakers and the public about the economic and environmental benefits of safe and responsible oil and natural gas development. KIOGA has taken the oil and natural gas industry in Kansas to a new and unprecedented level of communication and public engagement. Through aggressive outreach campaigns, speaking engagements, editorials, and media interviews, KIOGA has placed a much greater emphasis on science-based information.

KIOGA's communication strategy is designed to move the oil and natural gas industry from merely having a dialogue with the opposition to the forefront of a multi-dimensional public information campaign. It is working. We have achieved significant media coverage, including over 50 media inquiries in 2023, multiple mentions in mainstream media articles, editorials in publications across Kansas and the nation, and speaking engagements at 48 public forums across Kansas and elsewhere this year.

KIOGA's communication efforts highlight the important role the independent oil and gas industry plays in our quality of life. Media kits have been distributed to media across Kansas, providing fact sheets and reference materials describing how our industry can create more jobs, reduce the deficit, and enhance our nation's energy security. Our efforts are bringing a wealth of information on energy to the forefront, separating fact from fiction, reality from myth, and proven practices from hyperbole. We focus on informing policymakers, the media, and the public of the key advantages available to our nation through increased domestic oil and natural gas production.

PUBLIC ANGST

Those who oppose the American energy development manufacture debate and offer ideas about these issues that are often contradictory or otherwise separated from reality. They will often communicate information that confuses the public by making assertions that are often out of context and need more information to promote a more complete and informed discussion. They try to mislead the public into thinking there is a widespread problem by using anecdotal information linking unrelated incidents in an innuendo-filled collection of unfounded allegations. Their arguments are not based on reality, but on a perception that assumes there is a problem—a problem they try to create by using fear.

How is it that we can see mass opposition by people who do not appear informed? Or when presented with the facts, don't care to hear them?

INDUSTRY RESPONSE

A common industry approach to public angst and societal concerns is to respond to visceral concerns with technical answers. These answers are often accurate. fact-based, and supported by historical and empirical evidence. People's perceptions are created from a number of sources where they may see repeated information that may or may not be accurate. Social media, mainstream media,

and other real-time communication entrench these perceptions. These perceptions become their realities, whether those perceptions are right or wrong. People who have visceral concerns view the industry as treating corporate social responsibility as an add-on to their business as opposed to a driver when the industry responds with technical answers alone.

RESPONSIBILITY IS INTEGRAL

Recent consumer research offers some clues. The research indicates that the public mindset has changed over the last decade. A key finding was that consumer choices were becoming more deliberate and value-driven. The consumer definition of wealth broadened to include views on what constituted responsibility, leadership, quality, corporate kindness, and empathy. People are willing to support organizations, industries, and companies based on that broader set of criteria. Knowing these trends provides an opportunity for the oil and natural gas industry.

Some would say that the purpose of business is to make money and deliver investor value and, in order to balance what was taken out of society in the form of profits, we should pursue a program of good works and philanthropy that is distinct from the business we actually are doing-a program of "public relations." However, a majority of oil and natural exploration and production companies see responsibility not as something to be added as an afterthought or as a public relations gloss. These companies understand that responsibility comes through what we do and the way we do it, not by adding some extra activity. Those in the oil and natural gas industry fulfill their responsibility by supplying goods and services at prices people can afford and in manners that make the activity sustainable.











The way we work is crucial. Our responsibility lies in our activity and the manner in which we pursue that activity. Responsibility is not additional; it is absolutely integral.

WHERE DO WE GO FROM HERE?

People want to know that the oil and natural gas industry cares. KIOGA continues to address public concerns about important economic and environmental issues with accurate, fact-based information. Also, since 2017, KIOGA has been augmenting our public information efforts to include messages that relay how oil and natural gas enrich life experiences and enhance our quality of life. We work hard to communicate and illustrate how responsibility is an integral part of the industry's considerations and decisions. Technical answers

alone are lost on the public and come across to many as out of touch. Combining technical answers with communication about the integral role of responsibility in the industry's actions, like transparency, empathy for people's concerns, and leadership in addressing concerns, all help to secure public trust, loyalty, commitment, and support.

GETTING THE MESSAGE OUT

KIOGA continues our vigorous campaign, speaking at public forums across Kansas and elsewhere. Affordable, reliable energy is essential to the economy because energy powers everything that makes modern life possible. KIOGA tells groups that affordable and abundant energy is a crucial component of a strong economy. KIOGA has also expanded this message with facts and information about how the oil and natural gas industry greatly enhances our quality of life and how proud we are of our efforts and huge contributions to improving life on this planet. KIOGA emphasizes that fossil fuels are needed throughout the world to lift people up, which is a different philosophy than embracing a zero-emissions world. KI-OGA members have spoken at several public forums in 2023 including:

- Council for a Secure America
- · Domestic Energy Producers Alliance
- Illinois Oil & Gas Association
- National Stripper Well Association
- Congressional Western Caucus
- · U.S. House Energy Action Team
- U.S. Global Leadership Coalition
- Independent Petroleum Association of America
- Kansas City Downtown Rotary Club
- Kansas Economic Outlook Conference
- Kansas Federation of Republican Women
- · Kansas Bar Association
- · LDC Gas Forum
- · And more

KIOGA EDITORIALS RECEIVE BIG RESPONSE

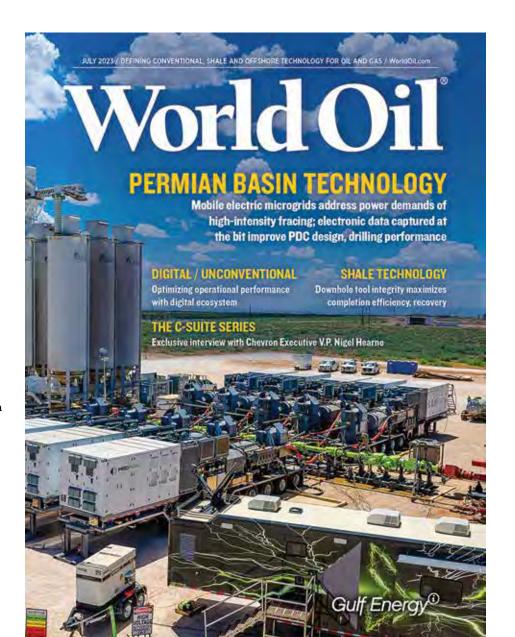
KIOGA currently uses editorials, white papers, webinars, and Zoom opportuni-

ties to get our message out. KIOGA President Edward Cross has published several editorials/articles in media across Kansas and elsewhere in 2023, including:

- The Opposite of Helping—Biden Energy Policies Miss the Mark;
- Kansas Oil & Gas Industry Focuses on Value Reconstruction;
- Independence Key to America's Prosperity;
- Biden's 2024 Proposed Budget Would Harm the Kansas Oil & Gas Industry;
- Let's Drill Some Hydrogen Wells!;
- Hyped-up Hydrogen Fuel Still Needs Natural Gas Sources;
- OPEC+ Snubs Biden with Oil Output Cut;
- Wrong Policies at the Wrong Time
- Biden's Energy Policies are Failing the People

KIOGA editorials have appeared in more than 20 newspapers and magazines across Kansas and elsewhere in 2023, including:

- · World Oil Magazine
- Butler County Times-Gazette
- Hays Daily News
- Hutchinson News
- · McPherson Sentinel
- The Kansan (Newton)
- · Ottawa Herald
- Salina Journal
- Wellington Daily News
- Dodge City Globe
- Garden City Telegram
- Kiowa County Signal
- Pratt Tribune
- St. John News
- Leavenworth Times



- Topeka Capital-Journal
- Gyp Hill Premier (Medicine Lodge)
- McLeansboro Gazette
- Coffeyville Journal
- Wichita Business Journal
- · Kansas City Star

MOVING FORWARD

As issues affecting oil and natural gas production continue to dominate media focus, KIOGA continues to raise our profile as a source for the media. We continue our aggressive campaign to not only educate policymakers but also educate the public on policy issues.

KIOGA's public information efforts were developed to respond to public misconceptions about important energy, economic, and environmental issues. We are positioning ourselves to be better able to, not only react to events, but also anticipate events so we can prepare effective preventive strategies.

With targeted messaging and expanded outreach, KIOGA's influence increases year by year. By focusing on the issues, KIOGA continues to broadcast our messages to policymakers and the public that the independent oil and gas industry is an essential and critical part of any plan to revitalize the U.S. economy. Going forward, KIOGA is scheduled to make several public forum presentations for the remainder of this year and early 2024. KIOGA President Edward Cross will be speaking at several venues on a variety of topics including:

- War, Climate & the Oil & Gas Industry;
- Dynamic Challenges Facing Marginal Well Producers;

STATE OF KANSAS

- Energy Markets in Transformation; and
- State of the Kansas Oil & Gas Industry

KIOGA's public information efforts continue to make a huge positive difference for the Kansas oil and natural gas industry. Events in Topeka and Washington determine the direction of KIOGA's public information initiatives going forward. With continued public misconceptions about important oil and gas economic and environmental issues, KIOGA will continue to provide credible information and education to lawmakers, media, and the general public. We will continue to advance messages and materials that redefine the energy debate and inspire outside groups and everyday Americans to stand up and act on our behalf. K

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WHAT ENERGY TRANSITION?

Despite \$4.1 trillion spent on wind and solar, they aren't even keeping pace with the growth in hydrocarbons.

e are inundated with claims about the "energy transition." In his 2023 State of the Union speech, President Joe Biden laid out his vision for the en-

Joe Biden laid out his vision for the energy transition. In March, Biden declared, "The U.S. energy transition is well underway."

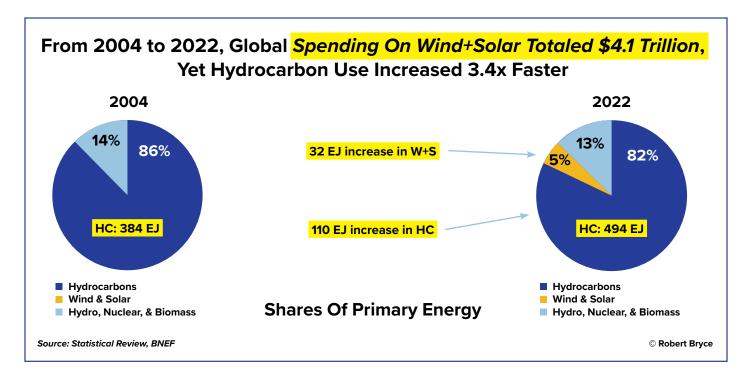
Also in March, Energy Secretary Jennifer Granholm said, "As this transition progresses, our energy mix will change."

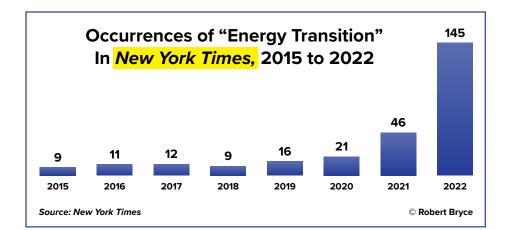
But the hard truth is this: the energy transition is not changing. The recently released Statistical Review of World Energy numbers shows that despite rapid growth in wind and solar, those two forms of energy are not even keeping pace with the growth in hydrocar bons. That is true both globally and in the U.S.

The global story can be seen in the two pie charts below put together by Robert Bryce using data from the Statistical Review of World Energy. In 2004, hydrocarbons provided 86% of global primary energy. The balance came from hydro, nuclear, and biomass. By 2022, hydrocarbons' share of global primary energy had dropped

by four percentage points to 82%, wind and solar made up 5%, and the balance came from hydro, nuclear, and biomass. But in absolute terms, hydrocarbon consumption grew by 110 exajoules (EJ), while wind and solar grew by just 32 EJ. Thus, the growth in hydrocarbon use over that time frame was 3.4 times faster than what was seen in wind and solar.

And here's the key point: hydrocarbons prevail despite staggering spending on wind and solar. According to a January report by Bloomberg New Energy Finance, some \$6.7 tril-





lion was spent on alt-energy globally between 2004 and 2022; the vast majority of that, some \$4.8 trillion was spent on renewables. And the vast majority of that \$4.8 trillion—about \$4.1 trillion—was spent on wind and solar.

Why are we hearing so much propaganda about the energy transition?

The first is context. Yes, wind and solar are growing rapidly. In 2022, nearly all of the growth in global electricity generation (about 645 terawatt-hours) was met by the surge in wind and solar production, which grew by 251 and 263 TWh, respectively. Global wind output grew by 13% in 2022, and solar increased by 24%. The U.S. saw almost identical percentage increases, with wind and solar generation growing by 15% and 24%, respectively.

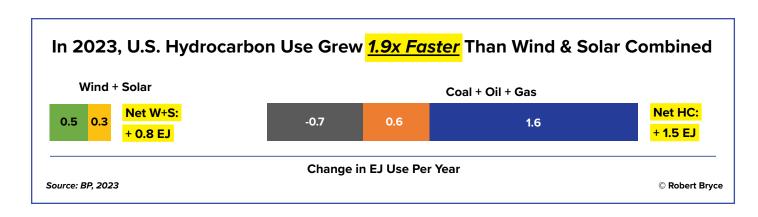
As the EIA reported on March 27, in the U.S., "generation from renewable sources—wind, solar, hydro, biomass, and geothermal—surpassed coal-fired generation in the electric power sector for the first time." It also noted that generation from all renewables "surpassed nuclear generation for the first time in 2021."

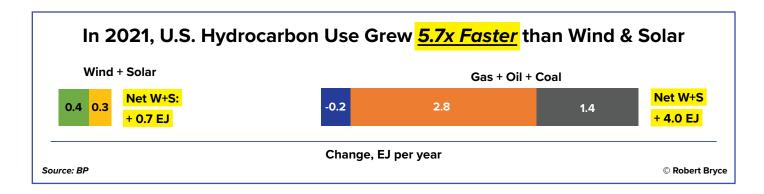
These increases are important. But electricity only represents about a fifth of the final energy demand. Final energy is defined as what "a consumer buys and receives, such as electricity in their home, heating, or petrol at the fuel pump." So, if growth in hydrocarbons is outstripping the growth in wind and solar, why are we being flooded with claims about the energy transition? The short answer: it's part of a media campaign that has surged under the Biden administration.

Evidence of the marketing effort can be seen in the number of times the phrase in question appeared in the *New York Times* over the past few years. As seen in the graphic, from 2015 to 2020, "energy transition" occurred only a few times per year. But in 2021, the year Biden took office, the mentions doubled and then tripled to 145 mentions in 2022.

The energy transition claims are increasing because that narrative is relentlessly promoted by alt-energy NGOs (environmental activist groups) like the Rocky Mountain Institute (RMI) (2022 revenue: \$115 million) that have massive budgets and scads of sympathetic reporters at legacy media outlets. Those NGOs are part of the anti-energy industry, which collects untold millions of dollars in dark money to push claims about the energy transition and the fiction that the global economy can be run solely on wind, solar, batteries, and hydropower.

It's essential to note that the Coloradobased RMI has been leading the effort to implement a nationwide ban on using natural gas in homes and businesses. The group is also a leading recipient of dark money. According to its annual report, the group got at least \$1 million 2022 from the Climate Imperative Foundation, the secretive NGO (2021





revenue: \$221 million). RMI also got at least \$1 million from one of the biggest dark money climate NGOs, the ClimateWorks Foundation (2021 revenue: \$366 million). In addition, RMI got at least \$1 million from the Bezos Earth Fund, Bloomberg Philanthropies, and Breakthrough Energy, as well as at least \$500,000 from another big darkmoney NGO, the Energy Foundation.

Despite the fortunes climate activists spend to promote claims about renewables and the energy transition, global hydrocarbon use and CO2 emissions continue to rise. That's also true here in the U.S.

According to the Statistical Review of World Energy, between 2004 and 2022, U.S. spending on wind and solar totaled some \$591 billion. Despite that massive investment, as can be seen in the graphic below, just the growth in natural gas consumption in 2022 was twice the growth in wind and solar combined. Coal demand fell by 0.7 EJ. Oil use grew by 0.6 EJ, and gas grew by 1.6 EJ. Thus, the net growth in hydrocarbon use in the U.S. in 2022 was 1.5 EJ or 1.9 times the growth seen in wind and solar combined. (An exajoule is 1018, or 1 quintillion joules. An exajoule is roughly equal to one quadrillion Btu. It's also roughly equal to the energy contained in 1 trillion cubic feet of natural gas.)

Domestic natural gas use in 2022 jumped by a whopping 5.4% and hit a record 85.3 billion cubic feet per day. In March, the Energy Information Administration reported that natural gas consumption set monthly records in 9 of 12 months in 2022. Not only

did annual use hit a new record, but the U.S. also set a new record for daily high demand. On December 23, 2022, U.S. natural gas use hit 141 billion cubic feet. The previous record was 137 billion cubic feet per day. Lest you think 2022 was an anomaly, look at the graphic below, which shows a similar story in 2021, only the growth in hydrocarbons was even more substantial, with hydrocarbons outgrowing wind and solar by 5.7

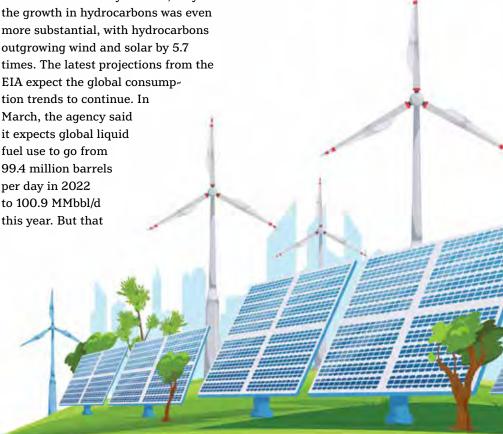
March, the agency said it expects global liquid fuel use to go from 99.4 million barrels per day in 2022 to 100.9 MMbbl/d this year. But that

EIA expect the global consump-

tion trends to continue. In

figure has already been surpassed. Global oil demand hit 101.5 MMbbl/d during the second quarter of 2023.

When tallying up its many attributes-energy density, ease of handling, scale, convenience, cost—it's clear that oil is almost a miracle substance. Put simply, hydrocarbon use continues growing because coal, oil, and natural gas can provide the vast amounts of reliable, dispatchable energy that the world demands at prices consumers can afford. And, like it or not, that will continue to be the case for years to come. K





THE MEMBERSHIP THAT MAKES A DIFFERENCE!

ost of you probably have a membership to Amazon or Sam's to buy things for the house or groceries. Many of you may have a membership to an air-

you may have a membership to an airline club for travel or one of the online programs that are out there. You might even have a membership to a gym or workout facility to help you stay in shape. If you like to play golf or tennis, you may have a membership to a club of some kind.

But do you have a membership in an organization that is looking out for your business, your taxes, and your livelihood?

That is what we do at the Kansas Independent Oil & Gas Association (KIOGA)!

KIOGA represents the interests of the oil and gas industry at the local, state, and federal levels of government. KIOGA is committed to ensuring that tomorrow's economic climate will be one in which our members can grow and prosper. Our active presence before the Kansas Legislature, U.S. Congress, and state and federal regulatory agencies means that the concerns of independents like you are foremost in the minds of legislators and government officials. Our cooperative partnerships and networking with other state associations, the Domestic Energy Producers Alliance (DEPA), the Independent Petroleum Association of America (IPAA), U.S. Global Leadership Coalition (USGLC), National Stripper Well Association (NSWA), Interstate Oil & Gas Compact Commission (IOGCC),

Council for a Secure America (CSA), and Energy Education Partnership, Inc. (EEPI) means the concerns of Kansas Independent oil and gas producers are heard in Topeka as well as Washington.

When addressing the benefits of KIO-GA membership, we can begin with our motto, "KIOGA—Voice of the Kansas Independent Petroleum Industry." KIOGA is an everyday, frontline representative of the Kansas independent oil and natural gas industry.

Membership in KIOGA gives you:

- > A United Voice in Topeka and Washington
 - Few independent businesses have the budget, time, and expertise to individually tackle issues at the federal, state, and local levels of government as well as regulatory issues.

> The Power of Unity

 KIOGA achieves results through a strong coalition of independent businesses with a common purpose and goal, optimizing our effectiveness on critical issues.

> Access to Legislative and Business Information

- Whether you need to know how to comply with the latest laws and regulations or need legislative updates on pending issues, KIOGA provides you with timely information that can affect your company's profit and growth opportunities.
- KIOGA Newsletter published six times a year covers government relations issues and other important industry topics.

- KIOGA Website at www.kioga.org for industry information and online communication capabilities.
- KIOGA Express is an email information service that keeps members abreast of ongoing and breaking oil and natural gas industry news.
- The American Oil & Gas Reporter is a fast-paced monthly magazine covering the industry from A to Z.
- KIOGA President Reports and KIOGA Federal & State legislative Reports keep members current with federal and state legislative, regulatory, and policy issues.
- > A Way to Build Public Understanding
- Today, public perception remains a major challenge facing the domestic oil and gas industry. Join our efforts to fight the negative public image that has made voters and policymakers unsympathetic to major problems confronting independent oil and gas producers.

If you are not a member of KIOGA, we encourage you to join. Through KIOGA, you can play a significant role in our efforts to win the political battles in Topeka and Washington and the public relations battle in the court of public opinion. Be a part of the solution. Join us today! Your membership does make a difference! κ

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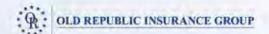
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THANK YOU FOR YOUR COMMITMENT TO KIOGA.

Please indicate your desired membership level and return this form, along with payment, to: 800 SW Jackson Street, Suite #1400, Topeka, KS 66612-1216.

You may also join online at www.kioga.org.

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KIOGA

New Members

We welcome the following members to the KIOGA family. Thank you for your continued support!

Kevin Laudermilk

First Bank

Great Plains Energy Inc.

Matt Mondero

Shannon Dugan

Scott Ball

Techstar

Scott Ball- Consultant

Scott Walsh

Kelly Pipe

Hal & Wendy Hoss

Bojack Oilfield Services

Ryan Pheifer

Compass Exploration, LLC

Tim Berendzen

Vulcan Labs

OFFICERS & EXECUTIVE COMMITTEE

Dana Wreath, Chair

Andrea Krauss, Immediate Past Chair

John Farmer, IV, Northwest Vice Chair

Charles Wilson, Southwest Vice Chair

Tim Hellman, South Central Vice Chair

Randy Trimble, East Vice Chair

Jeff Bloomer, Treasurer

Dan Schippers, Secretary

Jay Prudhomme, At-Large Member

Edward Cross, Ex-Officio Member

STAFF

Edward Cross, President Holly McGinnis, Administrative Assistant

KIOGA CALENDAR

Event Name	Date	Location
Kansas Economic Outlook Conference	October 5, 2023	Wichita, KS
KBA Oil & Gas CLE	October 6, 2023	Wichita, KS
Oklahoma Oil & Gas Expo	October 12, 2023	Oklahoma City, OK
IOGCC 2023 Annual Conference	October 16–18, 2023	Park City, UT
SPE Annual Conference	October 16–18, 2023	San Antonio, TX
IPAA Annual Meeting	November 6–9, 2023	San Antonio, TX
Governor's Water Conference	November 14–15, 2023	Manhattan, KS
KIOGA Board & General Membership Meeting	December 6, 2023	Wichita, KS
Supplier's Christmas Party	December 6, 2023	Wichita, KS





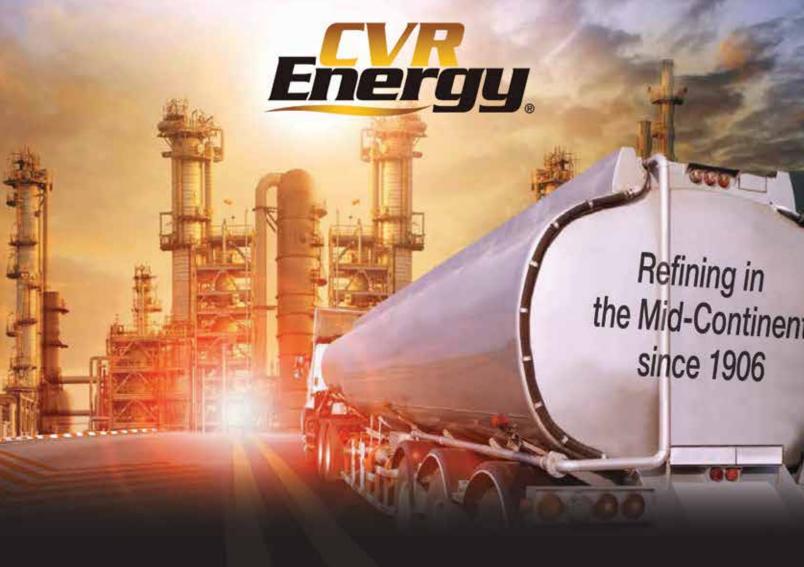
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The Kansas Independent Oil & Gas Association (KIOGA) believes in seeking common ground, through common sense solutions, to the challenges facing the Kansas oil and gas industry. Our bipartisan approach provides a uniquely powerful voice for our members at the state and national level. Our work is critical. Your support is vital.



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Chad Arnold (918) 332-2523

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